11/6/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0987
October 30, 1987

SEPTEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1987	1986	Change %	1987	1986	Change %	1987	1986	Change %
Beginning Inventory	1,029,167	1,665,395	-38.2%	180,441	302,352	-40.3%	1,209,608	1,967,747	-38.5%
(+) Production	705,913	626,513	12.7%	82,288	126,241	-34.8%	788,201	752,754	4.7%
(-) Ending Inventory	1,057,889	1,461,997	-27.6%	147,947	348,518	-57.5%	1,205,836	1,810,515	-33.4%
(=) Total Disappearance	677,191	829,911	-18.4%	114,782	80,075	43.3%	791,973	909,986	-13.0%
(-) Exports	231,833	273,419	-15.2%	26,332	35,721	-26.3%	258,165	309,140	-16.5%
(=) Disappearance-Canada & United States	445,358	556,492	-20.0%	88,450	44,354	99.4%	533,808	600,846	-11.2%

THREE MONTHS (JULY-SEPTEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1987/88	'86/87	Change %	1987/88	'86/87	Change %	1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	1,641,291	1,441,207	13.9%	282,264	362,165	-22.1%	1,923,555	1,803,372	6.7%
(-) Ending Inventory	1,057,889	1,461,997	-27.6%	147,947	348,518	-57.5%	1,205,836	1,810,515	-33.4%
(=) Total Disappearance	1,843,078	1,669,444	10.4%	353,937	307,869	15.0%	2,197,015	1,977,313	11.1%
(-) Exports	772,162	709,550	8.8%	181,476	162,503	11.7%	953,638	872,053	9.4%
(=) Disappearance-Canada & United States	1,070,916	959,894	11.6%	172,461	145,366	18.6%	1,243,377	1,105,260	12.5%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS

(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,479	1,210	1,206									
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

SEPTEMBER 1987

	PRODUCTION		ENDING INVENTORY September 30				DISAPPEARANCE	
	1987 SEP	1986	MINE SITE	OFFSITE	1987	1986	1987 SEP	1986
MURIATE								
Special Standard	28,122	18,322	34,680	23,431	58,111	45,162	18,061	-479
Standard	197,378	212,306	209,600	214,455	424,055	494,268	155,133	189,176
Chemical	9,792	6,226	7,232	5,556	12,788	6,533	4,594	4,504
Coarse	213,096	188,362	107,681	127,738	235,419	445,648	232,422	376,748
Granular	272,755	252,937	169,368	130,411	299,779	565,659	305,646	275,165
Soluble	49,077	62,345	70,088	57,189	127,277	166,621	63,837	54,300
SULPHATES	17,981	12,256	27,237	21,169	48,406	86,624	12,281	10,572
TOTAL	788,201	752,754	625,886	579,949	1,205,835	1,810,515	791,974	909,986

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES SEPTEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 SEP	1986	1987 SEP	1986	1987 SEP	1986	1987 SEP	1986	1987	1986
MURIATE										
Special Std	-	-	11,412	2,522	-	-	-	-	11,412	2,522
Standard	27,889	28,519	109,960	156,452	18,285	16,610	382	449	156,516	202,030
Chemical	-	-	-	-	4,570	5,020	124	13	4,694	5,033
Coarse	231,681	289,481	33,980	55,710	-	-	-	-	265,661	345,191
Granular	207,299	160,617	75,463	66,635	-	-	-	-	282,762	227,252
Soluble	41,569	28,774	12,079	18,390	9,532	10,058	12,001	7,706	75,181	64,928
SULPHATES	10,762	8,913	2,764	1,263	622	291	-	-	14,148	10,467
TOTAL	519,200	516,304	245,658	300,972	33,009	31,979	12,507	8,168	810,374	857,423

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

SEPTEMBER 1987

	PRODUCTION		ENDING INVENTORY September 30				DISAPPEARANCE	
	1987 SEP	1986	MINE SITE	OFFSITE	1987	1986	1987 SEP	1986
MURIATE								
Special Standard	28,122	18,322	34,680	23,431	58,111	45,162	18,061	-479
Standard	179,473	154,472	159,262	213,870	373,132	357,983	124,367	153,311
Chemical	9,792	4,979	5,990	5,556	11,546	4,654	4,594	3,427
Coarse	205,264	180,636	100,962	127,738	228,700	423,007	217,626	369,796
Granular	234,185	206,580	131,000	128,982	259,982	469,801	248,706	251,140
Soluble	49,077	61,524	69,229	57,189	126,418	161,390	63,837	52,716
TOTAL	705,913	626,513	501,123	556,766	1,057,889	1,461,997	677,191	829,911

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		SEPTEMBER	
	1987 SEP	1986	1987 SEP	1986	1987 SEP	1986	1987 SEP	1986	1987	1986
MURIATE										
Special Std	-	-	11,412	2,522	-	-	-	-	11,412	2,522
Standard	17,304	22,173	106,214	127,250	8,202	7,952	-	125	131,720	157,500
Chemical	-	-	-	-	4,570	4,162	124	-	4,694	4,162
Coarse	219,157	286,054	33,980	55,710	-	-	-	-	253,137	341,764
Granular	159,137	139,412	56,023	61,751	-	-	-	-	215,160	201,163
Soluble	41,569	27,183	12,079	18,355	9,532	10,058	12,001	7,706	75,181	63,302
TOTAL	437,167	474,822	219,708	265,588	22,304	22,172	12,125	7,831	691,304	770,413

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

SEPTEMBER 1987

	PRODUCTION		ENDING INVENTORY September 30				DISAPPEARANCE	
	1987 SEP	1986	MINE SITE	OFFSITE	1987	1986	1987 SEP	1986
MURIATE								
Standard	17,905	57,834	50,338	585	50,923	136,285	30,766	35,865
Chemical	-	1,247	1,242	-	1,242	1,879	-	1,077
Coarse	7,832	7,726	6,719	-	6,719	22,641	14,796	6,952
Granular	38,570	46,357	38,368	1,429	39,797	95,858	56,940	24,025
Soluble	-	821	859	-	859	5,231	-	1,584
SULPHATES	17,981	12,256	27,237	21,169	48,406	86,624	12,281	10,572
TOTAL	82,288	126,241	124,763	23,183	147,946	348,518	114,783	80,075

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		SEPTEMBER	
	1987 SEP	1986	1987 SEP	1986	1987 SEP	1986	1987 SEP	1986	1987	1986
MURIATE										
Standard	10,585	6,346	3,746	29,202	10,083	8,658	382	324	24,796	44,530
Chemical	-	-	-	-	-	858	-	13	-	871
Coarse	12,524	3,427	-	-	-	-	-	-	12,524	3,427
Granular	48,162	21,205	19,440	4,884	-	-	-	-	67,602	26,089
Soluble	-	1,591	-	35	-	-	-	-	-	1,626
SULPHATES	10,762	8,913	2,764	1,263	622	291	-	-	14,148	10,467
TOTAL	82,033	41,482	25,950	35,384	10,705	9,807	382	337	119,070	87,010

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1087
December 8, 1987

OCTOBER

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,057,889	1,461,997	-27.6%	147,947	348,518	-57.5%	1,205,836	1,810,515	-33.4%
(+) Production	773,610	705,878	9.6%	206,567	144,400	43.1%	980,177	850,278	15.3%
(-) Ending Inventory	1,199,456	1,686,323	-28.9%	161,409	405,493	-60.2%	1,360,865	2,091,816	-34.9%
(=) Total Disappearance	632,043	481,552	31.3%	193,105	87,425	120.9%	825,148	568,977	45.0%
(-) Exports	344,281	219,662	56.7%	56,512	49,215	14.8%	400,793	268,877	49.1%
(=) Disappearance-Canada & United States	287,762	261,890	9.9%	136,593	38,210	257.5%	424,355	300,100	41.4%

FOUR MONTHS (JULY-OCTOBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1987/88	'86/87	Change %	UNITED STATES PRODUCERS 1987/88	'86/87	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	2,414,901	2,147,085	12.5%	488,831	506,565	-3.5%	2,903,732	2,653,650	9.4%
(-) Ending Inventory	1,199,456	1,686,323	-28.9%	161,409	405,493	-60.2%	1,360,865	2,091,816	-34.9%
(=) Total Disappearance	2,475,121	2,150,996	15.1%	547,042	395,294	38.4%	3,022,163	2,546,290	18.7%
(-) Exports	1,116,443	929,212	20.1%	237,988	211,718	12.4%	1,354,431	1,140,930	18.7%
(=) Disappearance-Canada & United States	1,358,678	1,221,784	11.2%	309,054	183,576	68.4%	1,667,732	1,405,360	18.7%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,235	1,210	1,206	1,361								
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

OCTOBER 1987

	PRODUCTION		ENDING INVENTORY October 31				DISAPPEARANCE	
	1987 - OCT	1986	MINE SITE	OFFSITE	1987	1986	1987 OCT	1986
MURIATE								
Special Std.	19,152	28,099	30,809	20,835	51,644	40,331	25,619	32,930
Standard	309,780	222,897	285,906	183,499	469,405	556,278	264,430	160,887
Chemical	12,977	6,898	11,520	4,143	15,663	7,319	10,102	6,112
Coarse	246,906	219,514	87,098	157,175	244,273	501,729	238,052	163,433
Granular	309,404	285,608	190,672	204,323	394,995	703,610	214,188	147,657
Soluble	60,989	68,116	64,623	82,730	147,353	193,977	40,913	40,760
SULPHATES	20,969	19,146	20,426	17,106	37,532	88,572	31,843	17,198
TOTAL	980,177	850,278	691,054	669,811	1,360,865	2,091,816	825,147	568,977

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1987 OCT	1986	1987 OCT	1986	1987 OCT	1986	1987 OCT	1986	1987	1986
MURIATE										
Special Std	-	14	23,591	28,101	-	-	-	-	23,591	28,115
Standard	27,606	15,020	201,282	128,457	21,866	22,514	-13	644	250,741	166,635
Chemical	-	201	-	-	10,064	3,038	1,090	303	11,154	3,542
Coarse	180,712	136,620	30,250	28,962	-	-	-	-	210,962	165,582
Granular	111,049	86,481	109,277	60,761	-	-	-	-	220,326	147,242
Soluble	18,801	21,456	15,133	17,612	10,038	4,798	5,720	2,777	49,692	46,643
SULPHATES	19,409	6,333	14,407	1,260	924	2,630	56	-	34,796	10,223
TOTAL	357,577	266,125	393,940	265,153	42,892	32,980	6,853	3,724	801,262	567,982

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER 1987

	PRODUCTION		ENDING INVENTORY October 31				DISAPPEARANCE	
	1987 OCT	1986	MINE SITE	OFFSITE	1987	1986	1987 OCT	1986
MURIATE								
Special Standard	19,152	28,099	30,809	20,835	51,644	40,331	25,619	32,930
Standard	237,647	166,211	230,163	181,369	411,532	398,265	199,247	125,929
Chemical	8,056	3,913	9,141	4,143	13,284	5,103	6,318	3,464
Coarse	220,048	207,262	76,578	157,175	233,753	481,041	214,995	149,228
Granular	239,536	233,249	140,662	204,262	344,924	569,114	154,594	133,936
Soluble	49,171	67,144	61,589	82,730	144,319	192,469	31,270	36,065
TOTAL	773,610	705,878	548,942	650,514	1,199,456	1,686,323	632,043	481,552

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES OCTOBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 OCT	1986	1987 OCT	1986	1987 OCT	1986	1987 OCT	1986	1987	1986
MURIATE										
Special Std	-	14	23,591	28,101	-	-	-	-	23,591	28,115
Standard	8,786	7,190	181,006	104,998	10,126	13,366	-	1	199,918	125,555
Chemical	-	-	-	-	5,723	3,038	500	303	6,223	3,341
Coarse	162,577	126,292	28,907	20,987	-	-	-	-	191,484	147,279
Granular	76,167	76,907	89,424	47,796	-	-	-	-	165,591	124,703
Soluble	14,212	19,641	15,133	14,699	8,213	4,798	5,720	2,777	43,278	41,915
TOTAL	261,742	230,044	338,061	216,581	24,062	21,202	6,220	3,081	630,085	470,908

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

OCTOBER 1987

	PRODUCTION			ENDING INVENTORY October 31				DISAPPEARANCE	
	1987 OCT		1986	MINE SITE	OFFSITE	1987	1986	1987 OCT	1986
MURIATE									
Standard	72,133		56,686	55,743	2,130	57,873	158,013	65,183	34,958
Chemical	4,921		2,985	2,379	0	2,379	2,216	3,784	2,648
Coarse	26,858		12,252	10,520	0	10,520	20,688	23,057	14,205
Granular	69,868		52,359	50,010	61	50,071	134,496	59,594	13,721
Soluble	11,818		972	3,034	0	3,034	1,508	9,643	4,695
SULPHATES	20,969		19,146	20,426	17,106	37,532	88,572	31,843	17,198
TOTAL	206,567		144,400	142,112	19,297	161,409	405,493	193,104	87,425

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1987 OCT	1986	1987 OCT	1986	1987 OCT	1986	1987 OCT	1986	1987	1986
MURIATE										
Standard	18,820	7,830	20,276	23,459	11,740	9,148	-13	643	50,823	41,080
Chemical	-	201	-	-	4,341	-	590	-	4,931	201
Coarse	18,135	10,328	1,343	7,975	-	-	-	-	19,478	18,303
Granular	34,882	9,574	19,853	12,965	-	-	-	-	54,735	22,539
Soluble	4,589	1,815	-	2,913	1,825	-	-	-	6,414	4,728
SULPHATES	19,409	6,333	14,407	1,260	924	2,630	56	-	34,796	10,223
TOTAL	95,835	36,081	55,879	48,572	18,830	11,778	633	643	171,177	97,074

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

JULY - SEPTEMBER

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	1,641,291	1,441,207	13.9%	282,264	362,165	-22.1%	1,923,555	1,803,372	6.7%
(-) Ending Inventory	1,057,889	1,461,997	-27.6%	147,947	348,518	-57.5%	1,205,836	1,810,515	-33.4%
(=) Total Disappearance	1,843,078	1,669,444	10.4%	353,937	307,869	15.0%	2,197,015	1,977,313	11.1%
(-) Exports	772,162	709,550	8.8%	181,476	162,503	11.7%	953,638	872,053	9.4%
(=) Disappearance-Canada & United States	1,070,916	959,894	11.6%	172,461	145,366	18.6%	1,243,377	1,105,260	12.5%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JULY-SEPTEMBER QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, September 30				DISAPPEARANCE	
	1987 JUL-SEP	1986	MINE SITE	OFFSITE	1987	1986	1987 JUL-SEP	1986
MURIATE								
Special Standard	54,375	46,571	34,680	23,431	58,111	45,162	77,826	39,668
Standard	471,101	512,846	209,600	214,455	424,055	494,268	523,787	563,010
Chemical	16,909	15,779	7,232	5,556	12,788	6,533	15,902	16,678
Coarse	513,211	433,623	107,681	127,738	235,419	445,648	633,439	584,802
Granular	708,478	598,959	169,368	130,411	299,779	565,659	763,924	604,169
Soluble	111,397	144,438	70,088	57,189	127,277	166,621	124,365	116,147
Sulphates	48,084	51,156	27,237	21,169	48,406	86,624	57,773	52,839
TOTAL:	1,923,555	1,803,372	625,886	579,949	1,205,835	1,810,515	2,197,016	1,977,313

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY-SEPTEMBER	
	1987 JUL-SEP	1986	1987 JUL-SEP	1986	1987 JUL-SEP	1986	1987 JUL-SEP	1986	1987	1986
MURIATE										
Special Std	15	19	37,356	30,356	-	-	-	-	37,371	30,375
Standard	60,680	75,750	431,496	474,486	69,259	42,369	8,454	935	569,889	593,540
Chemical	-	183	-	41	1,639	15,903	1,079	312	2,718	16,439
Coarse	564,665	527,206	99,429	93,412	-	-	-	-	664,094	620,618
Granular	404,720	317,819	302,234	205,569	-	-	-	-	706,954	523,388
Soluble	69,613	39,368	30,262	32,041	23,181	24,597	14,913	11,139	137,969	107,145
Sulphates	23,166	23,277	28,415	23,748	1,576	643	-	14	53,157	47,682
TOTAL:	1,122,859	983,622	929,192	859,653	95,655	83,512	24,446	12,400	2,172,152	1,939,187

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JULY - SEPTEMBER 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	809	809
Australia	0	11,052	31,020	0	2,485	44,557
Bangladesh	42,081	0	0	0	0	42,081
Bolivia	0	0	2,005	0	0	2,005
Brazil	44,639	56,749	197,616	0	0	299,004
Chile	3,476	673	0	0	3,307	7,456
China	55,431	0	0	0	8,502	63,933
Columbia	4,400	4,085	0	0	1,576	10,061
Costa Rica	5,390	0	2,959	0	1,829	10,178
Denmark	20,145	0	0	0	0	20,145
Dom. Republic	0	0	6,481	0	396	6,877
Ecuador	1,582	1,389	2,876	0	812	6,659
Guatemala	3,499	0	0	0	121	3,620
Holland	6,292	0	26,669	0	0	32,961
Honduras	0	0	419	0	0	419
India	202	0	0	4,346	0	4,548
Indonesia	41,506	0	0	0	0	41,506
Japan	43,727	21,796	10,997	20,253	7,602	104,375
Korea	60,032	0	0	4,484	0	64,516
Malaysia	54,356	0	0	0	0	54,356
Mexico	15,428	0	0	0	38	15,466
New Zealand	0	0	0	0	51	51
Norway	10,137	0	0	0	0	10,137
Panama	0	0	1,481	0	160	1,641
Peru	8,631	0	0	0	0	8,631
Philippines	12,606	0	0	0	0	12,606
South Africa	0	0	6,696	0	0	6,696
Spain	0	0	0	0	727	727
Sri Lanka	10,080	0	0	0	0	10,080
Switzerland	20,275	3,685	6,075	0	0	30,035
Taiwan	4,937	0	0	1,179	0	6,116
Venezuela	0	0	6,924	0	0	6,924
West Germany	0	0	16	0	0	16
TOTAL AG:	468,852	99,429	302,234	30,262	28,415	929,192
NON-AGRICULTURAL						
Japan	4,290	-	-	12,001	0	16,291
Korea	313	-	-	0	0	313
Malaysia	138	-	-	0	0	138
Mexico	1,105	-	-	0	0	1,105
Sweden	278	-	-	0	0	278
Switzerland	0	-	-	2,912	0	2,912
United Kingdom	50	-	-	0	0	50
West Germany	3,359	-	-	0	0	3,359
TOTAL NON-AG:	9,533	-	-	14,913	0	24,446
TOTAL EXPORTS	**478,385**	**99,429**	**302,234**	**45,175**	**28,415**	**953,638**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JULY-SEPTEMBER QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, September 30				DISAPPEARANCE	
	1987	JUL-SEP 1986	MINE SITE	OFFSITE	1987	1986	1987	JUL-SEP 1986
MURIATE								
Special Standard	54,375	46,571	34,680	23,431	58,111	45,162	77,826	39,668
Standard	402,527	378,702	159,262	213,870	373,132	357,983	436,156	438,388
Chemical	14,531	12,769	5,990	5,556	11,546	4,654	13,999	12,296
Coarse	482,158	408,657	100,962	127,738	228,700	423,007	598,451	568,891
Granular	579,362	453,986	131,000	128,982	259,982	469,801	595,290	499,263
Soluble	108,338	140,522	69,229	57,189	126,418	161,390	121,356	110,938
TOTAL:	1,641,291	1,441,207	501,123	556,766	1,057,889	1,461,997	1,843,078	1,669,444

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY-SEPTEMBER	
	1987	JUL-SEP 1986	1987	JUL-SEP 1986	1987	JUL-SEP 1986	1987	JUL-SEP 1986	1987	1986
MURIATE										
Special Std	15	19	37,356	30,356	-	-	-	-	37,371	30,375
Standard	38,788	56,349	404,144	383,911	39,970	18,029	-	125	482,902	458,414
Chemical	-	183	-	-	-	11,665	801	299	801	12,147
Coarse	540,905	518,337	88,742	88,212	-	-	-	-	629,647	606,549
Granular	330,965	273,858	195,944	163,502	-	-	-	-	526,909	437,360
Soluble	68,186	35,674	30,262	32,006	21,581	19,974	14,913	11,139	134,942	98,793
TOTAL:	978,859	884,420	756,448	697,987	61,551	49,668	15,714	11,563	1,812,572	1,643,638

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JULY - SEPTEMBER 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	11,052	31,020	0	42,072
Bangladesh	42,081	0	0	0	42,081
Brazil	41,428	54,748	114,487	0	210,663
China	55,431	0	0	0	55,431
Denmark	20,145	0	0	0	20,145
Guatemala	3,499	0	0	0	3,499
Holland	6,292	0	26,669	0	32,961
India	202	0	0	4,346	4,548
Indonesia	41,506	0	0	0	41,506
Japan	43,727	19,257	10,997	20,253	94,234
Korea	60,032	0	0	4,484	64,516
Malaysia	54,356	0	0	0	54,356
Mexico	14,766	0	0	0	14,766
Norway	10,137	0	0	0	10,137
Philippines	12,606	0	0	0	12,606
South Africa	0	0	6,696	0	6,696
Sri Lanka	10,080	0	0	0	10,080
Switzerland	20,275	3,685	6,075	0	30,035
Taiwan	4,937	0	0	1,179	6,116
TOTAL AG:	441,500	88,742	195,944	30,262	756,448
NON-AGRICULTURAL					
Japan	275	-	-	12,001	12,276
Korea	313	-	-	0	313
Malaysia	138	-	-	0	138
Switzerland	0	-	-	2,912	2,912
United Kingdom	50	-	-	0	50
West Germany	25	-	-	0	25
TOTAL NON-AG:	801	-	-	14,913	15,714
TOTAL EXPORTS	**442,301**	**88,742**	**195,944**	**45,175**	**772,162**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JULY-SEPTEMBER QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, September 30				DISAPPEARANCE	
	1987 JUL-SEP	1986	MINE SITE	OFFSITE	1987	1986	1987 JUL-SEP	1986
MURIATE								
Standard	68,574	134,144	50,338	585	50,923	136,285	87,631	124,622
Chemical	2,378	3,010	1,242	-	1,242	1,879	1,903	4,382
Coarse	31,053	24,966	6,719	-	6,719	22,641	34,988	15,911
Granular	129,116	144,973	38,368	1,429	39,797	95,858	168,634	104,906
Soluble	3,059	3,916	859	-	859	5,231	3,009	5,209
Sulphates	48,084	51,156	27,237	21,169	48,406	86,624	57,773	52,839
TOTAL:	282,264	362,165	124,763	23,183	147,946	348,518	353,938	307,869

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY-SEPTEMBER
	1987 JUL-SEP	1986	1987 JUL-SEP	1986	1987 JUL-SEP	1986	1987 JUL-SEP	1986	1987 1986
MURIATE									
Standard	21,892	19,401	27,352	90,575	29,289	24,340	8,454	810	86,987 135,126
Chemical	-	-	-	41	1,639	4,238	278	13	1,917 4,292
Coarse	23,760	8,869	10,687	5,200	-	-	-	-	34,447 14,069
Granular	73,755	43,961	106,290	42,067	-	-	-	-	180,045 86,028
Soluble	1,427	3,694	-	35	1,600	4,623	-	-	3,027 8,352
Sulphates	23,166	23,277	28,415	23,748	1,576	643	-	14	53,157 47,682
TOTAL:	144,000	99,202	172,744	161,666	34,104	33,844	8,732	837	359,580 295,549

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

JULY - SEPTEMBER 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	809	809
Australia	0	0	0	0	2,485	2,485
Bolivia	0	0	2,005	0	0	2,005
Brazil	3,211	2,001	83,129	0	0	88,341
Chile	3,476	673	0	0	3,307	7,456
China	0	0	0	0	8,502	8,502
Columbia	4,400	4,085	0	0	1,576	10,061
Costa Rica	5,390	0	2,959	0	1,829	10,178
Dom. Republic	0	0	6,481	0	396	6,877
Ecuador	1,582	1,389	2,876	0	812	6,659
Guatemala	0	0	0	0	121	121
Honduras	0	0	419	0	0	419
Japan	0	2,539	0	0	7,602	10,141
Mexico	662	0	0	0	38	700
New Zealand	0	0	0	0	51	51
Panama	0	0	1,481	0	160	1,641
Peru	8,631	0	0	0	0	8,631
Spain	0	0	0	0	727	727
Venezuela	0	0	6,924	0	0	6,924
West Germany	0	0	16	0	0	16
TOTAL AG:	27,352	10,687	106,290	0	28,415	172,744
NON-AGRICULTURAL						
Japan	4,015	-	-	0	0	4,015
Mexico	1,105	-	-	0	0	1,105
Sweden	278	-	-	0	0	278
West Germany	3,334	-	-	0	0	3,334
TOTAL NON-AG:	8,732	-	-	0	0	8,732
TOTAL EXPORTS	**36,084**	**10,687**	**106,290**	**0**	**28,415**	**181,476**

2/88 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1187
January 14, 1988

NOVEMBER

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,199,456	1,686,323	-28.9%	161,409	405,493	-60.2%	1,360,865	2,091,816	-34.9%
(+) Production	706,630	725,419	-2.6%	131,763	120,481	9.4%	838,393	845,900	- .9%
(-) Ending Inventory	1,394,350	1,939,585	-28.1%	156,235	425,277	-63.3%	1,550,585	2,364,862	-34.4%
(=) Total Disappearance	511,736	472,157	8.4%	136,937	100,697	36.0%	648,673	572,854	13.2%
(-) Exports	229,775	198,962	15.5%	23,596	55,972	-57.8%	253,371	254,934	- .6%
(=) Disappearance-Canada & United States	281,961	273,195	3.2%	113,341	44,725	153.4%	395,302	317,920	24.3%

FIVE MONTHS (JULY-NOVEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1987/88	'86/87	Change %	UNITED STATES PRODUCERS 1987/88	'86/87	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	3,121,531	2,872,504	8.7%	620,594	627,046	-1.0%	3,742,125	3,499,550	6.9%
(-) Ending Inventory	1,394,350	1,939,585	-28.1%	156,235	425,277	-63.3%	1,550,585	2,364,862	-34.4%
(=) Total Disappearance	2,986,857	2,623,153	13.9%	683,979	495,991	37.9%	3,670,836	3,119,144	17.7%
(-) Exports	1,346,218	1,128,174	19.3%	261,584	267,690	-2.3%	1,607,802	1,395,864	15.2%
(=) Disappearance-Canada & United States	1,640,639	1,494,979	9.7%	422,395	228,301	85.0%	2,063,034	1,723,280	19.7%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,235	1,210	1,206	1,361	1,551							
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

NOVEMBER 1987

	PRODUCTION			ENDING INVENTORY November 30				DISAPPEARANCE		
	1987	NOV	1986	MINE SITE	OFFSITE	1987	1986	1987	NOV	1986
MURIATE										
Special Std.	30,822		31,245	44,303	20,580	64,883	59,567	17,583		12,009
Standard	210,584		227,712	316,180	198,956	515,136	665,781	164,853		118,209
Chemical	3,294		8,482	9,219	3,787	13,006	9,841	5,951		5,960
Coarse	226,574		227,659	137,506	183,049	320,555	586,005	150,292		143,383
Granular	294,400		261,312	221,292	249,962	471,254	744,178	218,141		220,744
Soluble	53,030		69,243	39,867	91,833	131,700	215,112	68,683		48,108
SULPHATES	19,689		20,247	19,382	14,669	34,051	84,378	23,170		24,441
TOTAL	838,393		845,900	787,749	762,836	1,550,585	2,364,862	648,673		572,854

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS	U.S. & CANADA		EXPORTS		NOVEMBER	
	1987	NOV	1986	1987 NOV 1986	1987	NOV 1986	1987	NOV 1986	1987	1986
MURIATE										
Special Std	-	-		8,600 12,415	-	-	-	-	8,600	12,415
Standard	40,660		18,667	100,765 95,943	22,184	18,482	271	108	163,880	133,200
Chemical	-	-		- -	5,489	6,252	274	139	5,763	6,391
Coarse	127,818		119,899	29,135 37,062	-	-	-	-	156,953	156,961
Granular	127,751		125,214	81,219 76,239	-	-	-	-	208,970	201,453
Soluble	19,876		18,285	2,765 10,017	9,369	11,927	25,286	15,010	57,296	55,239
SULPHATES	12,157		7,647	5,041 8,001	771	-	15	-	17,984	15,648
TOTAL	328,262		289,712	227,525 239,677	37,813	36,661	25,846	15,257	619,446	581,307

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

NOVEMBER 1987

	PRODUCTION			ENDING INVENTORY November 30				DISAPPEARANCE	
	1987 NOV		1986	MINE SITE	OFFSITE	1987	1986	1987 NOV	1986
MURIATE									
Special Standard	30,822		31,245	44,303	20,580	64,883	59,567	17,583	12,009
Standard	172,573		184,247	263,218	198,900	462,118	488,764	121,987	93,748
Chemical	3,105		5,703	8,082	3,787	11,869	6,193	4,520	4,613
Coarse	215,117		220,747	132,733	183,049	315,782	569,740	133,088	132,048
Granular	236,893		215,110	161,702	249,962	411,664	600,951	170,153	183,273
Soluble	48,120		68,367	36,201	91,833	128,034	214,370	64,405	46,466
TOTAL	706,630		725,419	646,239	748,111	1,394,350	1,939,585	511,736	472,157

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES NOVEMBER	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS		
	1987 NOV		1986	1987 NOV		1986	1987 NOV		1986	1987 NOV	1986	1987 1986
MURIATE												
Special Std	-		-	8,600		12,415	-		-	-	-	8,600 12,415
Standard	20,415		11,624	98,021		85,458	9,378		11,334	1	-	127,815 108,416
Chemical	-		-	-		-	4,935		4,494	274	139	5,209 4,633
Coarse	118,515		114,022	26,130		34,750	-		-	-	-	144,645 148,772
Granular	99,221		109,096	68,698		41,245	-		-	-	-	167,919 150,341
Soluble	17,538		17,896	2,765		10,017	8,547		10,543	25,286	14,938	54,136 53,394
TOTAL	255,689		252,638	204,214		183,885	22,860		26,371	25,561	15,077	508,324 477,971

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

NOVEMBER 1987

	PRODUCTION			ENDING INVENTORY November 30				DISAPPEARANCE	
	1987 NOV		1986	MINE SITE	OFFSITE	1987	1986	1987 NOV	1986
MURIATE									
Standard	38,011		43,465	52,962	56	53,018	177,017	42,866	24,461
Chemical	189		2,779	1,137	-	1,137	3,648	1,431	1,347
Coarse	11,437		6,912	4,773	-	4,773	16,265	17,204	11,335
Granular	57,507		46,202	59,590	-	59,590	143,227	47,988	37,471
Soluble	4,910		876	3,666	-	3,666	742	4,278	1,642
SULPHATES	19,689		20,247	19,382	14,669	34,051	84,378	23,170	24,441
TOTAL	131,763		120,481	141,510	14,725	156,235	425,277	136,937	100,697

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		NOVEMBER	
	1987 NOV	1986	1987 NOV	1986	1987 NOV	1986	1987 NOV	1986	1987	1986
MURIATE										
Standard	20,245	7,043	2,744	10,485	12,806	7,148	270	108	36,065	24,784
Chemical	-	-	-	-	554	1,758	-	-	554	1,758
Coarse	9,303	5,877	3,005	2,312	-	-	-	-	12,308	8,189
Granular	28,530	16,118	12,521	34,994	-	-	-	-	41,051	51,112
Soluble	2,338	389	-	-	822	1,384	-	72	3,160	1,845
SULPHATES	12,157	7,647	5,041	8,001	771	-	15	-	17,984	15,648
TOTAL	72,573	37,074	23,311	55,792	14,953	10,290	285	180	111,122	103,336

2/19/88 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1287
February 8, 1988

DECEMBER

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,394,350	1,939,585	-28.1%	156,235	425,277	-63.3%	1,550,585	2,364,862	-34.4%
(+) Production	602,653	592,374	1.7%	84,972	81,184	4.7%	687,625	673,558	2.1%
(-) Ending Inventory	1,251,312	1,946,547	-35.7%	160,182	406,745	-60.6%	1,411,494	2,353,292	-40.0%
(=) Total Disappearance	745,691	585,412	27.4%	81,025	99,716	-18.7%	826,716	685,128	20.7%
(-) Exports	318,700	326,013	-2.2%	33,308	51,016	-34.7%	352,008	377,029	-6.6%
(=) Disappearance-Canada & United States	426,991	259,399	64.6%	47,717	48,700	-2.0%	474,708	308,099	54.1%

SIX MONTHS (JULY-DECEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1987/88	'86/87	Change %	UNITED STATES PRODUCERS 1987/88	'86/87	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	3,724,184	3,464,878	7.5%	705,566	708,230	- .4%	4,429,750	4,173,108	6.1%
(-) Ending Inventory	1,251,312	1,693,794	-26.1%	160,182	406,745	-60.6%	1,411,494	2,100,539	-32.8%
(=) Total Disappearance	3,732,548	3,461,318	7.8%	765,004	595,707	28.4%	4,497,552	4,057,025	10.9%
(-) Exports	1,664,918	1,454,187	14.5%	294,892	318,706	-7.5%	1,959,810	1,772,893	10.5%
(=) Disappearance-Canada & United States	2,067,630	2,007,131	3.0%	470,112	277,001	69.7%	2,537,742	2,284,132	11.1%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411						
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

DECEMBER 1987

	PRODUCTION			ENDING INVENTORY December 31				DISAPPEARANCE		
	1987	DEC	1986	MINE SITE	OFFSITE	1987	1986	1987	DEC	1986
MURIATE										
Special Std.	20,914		29,024	11,303	34,587	45,890	30,791	39,907		57,800
Standard	166,209		189,603	231,865	254,365	486,230	567,142	195,115		288,242
Chemical	-15		4,864	3,330	4,054	7,384	8,855	5,607		5,850
Coarse	192,468		162,811	75,648	240,084	315,732	524,649	197,291		224,167
Granular	250,612		210,690	189,847	237,100	426,947	655,016	294,919		299,852
Soluble	37,766		62,934	23,556	64,601	88,157	236,628	81,309		41,418
SULPHATES	19,671		13,632	27,773	13,381	41,154	77,458	12,568		20,552
TOTAL	687,625		673,558	563,322	848,172	1,411,494	2,100,539	826,716		937,881

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			DECEMBER	
	1987	DEC	1986	1987	DEC	1986	1987	DEC	1986	1987	DEC	1986	1987	1986
MURIATE														
Special Std	74		-	55,524		44,871	-		-	-		-	55,598	44,871
Standard	34,729		24,204	193,200		254,026	27,483		23,637	107		327	255,519	302,194
Chemical	-		-	-		-	7,215		6,873	226		151	7,441	7,024
Coarse	252,087		232,813	24,437		9,030	-		-	-		-	276,524	241,843
Granular	197,474		204,442	51,890		46,590	-		-	-		-	249,364	251,032
Soluble	38,603		28,610	19,697		5,464	10,602		12,741	2,773		3,269	71,675	50,084
SULPHATES	7,907		15,240	4,154		13,301	644		123	-		-	12,705	28,664
TOTAL	530,874		505,309	348,902		373,282	45,944		43,374	3,106		3,747	928,826	925,712

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

DECEMBER 1987

	PRODUCTION			ENDING INVENTORY December 31				DISAPPEARANCE		
	1987	DEC	1986	MINE SITE	OFFSITE	1987	1986	1987	DEC	1986
MURIATE										
Special Standard	20,914		29,024	11,303	34,587	45,890	30,791	39,907		57,800
Standard	149,606		160,465	183,441	254,306	437,747	405,484	173,977		243,745
Chemical	1,215		4,864	2,200	4,054	6,254	4,030	6,830		7,027
Coarse	185,380		155,697	72,113	240,084	312,197	506,042	188,965		219,395
Granular	208,885		179,390	127,853	234,557	362,410	511,951	258,139		268,390
Soluble	36,653		62,934	22,213	64,601	86,814	235,496	77,873		41,808
TOTAL	602,653		592,374	419,123	832,189	1,251,312	1,693,794	745,691		838,165

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES DECEMBER	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS			
	1987	DEC	1986	1987	DEC	1986	1987	DEC 1986	1987	DEC 1986	1987	1986
MURIATE												
Special Std	74		-	55,524		44,871	-	-	-	-	55,598	44,871
Standard	19,309		18,561	184,376		236,804	13,766	13,372	-	-	217,451	268,737
Chemical	-		-	-		-	6,527	6,873	226	151	6,753	7,024
Coarse	240,090		225,383	19,337		9,030	-	-	-	-	259,427	234,413
Granular	157,474		190,702	40,631		26,424	-	-	-	-	198,105	217,126
Soluble	34,837		27,905	15,833		5,464	10,176	11,775	2,773	3,269	63,619	48,413
TOTAL	451,784		462,551	315,701		322,593	30,469	32,020	2,999	3,420	800,953	820,584

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

DECEMBER 1987

	PRODUCTION		ENDING INVENTORY December 31				DISAPPEARANCE	
	1987 DEC	1986	MINE SITE	OFFSITE	1987	1986	1987 DEC	1986
MURIATE								
Standard	16,603	29,138	48,424	59	48,483	161,658	21,138	44,497
Chemical	-1,230	-	1,130	-	1,130	4,825	-1,223	-1,177
Coarse	7,088	7,114	3,535	-	3,535	18,607	8,326	4,772
Granular	41,727	31,300	61,994	2,543	64,537	143,065	36,780	31,462
Soluble	1,113	-	1,343	-	1,343	1,132	3,436	-390
SULPHATES	19,671	13,632	27,773	13,381	41,154	77,458	12,568	20,552
TOTAL	84,972	81,184	144,199	15,983	160,182	406,745	81,025	99,716

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES DECEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 DEC	1986	1987 DEC	1986	1987 DEC	1986	1987 DEC	1986	1987	1986
MURIATE										
Standard	15,420	5,643	8,824	17,222	13,717	10,265	107	327	38,068	33,457
Chemical	-	-	-	-	688	-	-	-	688	-
Coarse	11,997	7,430	5,100	-	-	-	-	-	17,097	7,430
Granular	40,000	13,740	11,259	20,166	-	-	-	-	51,259	33,906
Soluble	3,766	705	3,864	-	426	966	-	-	8,056	1,671
SULPHATES	7,907	15,240	4,154	13,301	644	123	-	-	12,705	28,664
TOTAL	79,090	42,758	33,201	50,689	15,475	11,354	107	327	127,873	105,128

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

OCTOBER-DECEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1987	1986	Change %	1987	1986	Change %	1987	1986	Change %
Beginning Inventory	1,057,889	1,461,997	-27.6%	147,947	348,518	-57.5%	1,205,836	1,810,515	-33.4%
(+) Production	2,082,893	2,023,671	2.9%	423,302	346,065	22.3%	2,506,195	2,369,736	5.8%
(-) Ending Inventory	1,251,312	1,693,794	-26.1%	160,182	406,745	-60.6%	1,411,494	2,100,539	-32.8%
(=) Total Disappearance	1,889,470	1,791,874	5.4%	411,067	287,838	42.8%	2,300,537	2,079,712	10.6%
(-) Exports	892,756	744,637	19.9%	113,416	156,203	-27.4%	1,006,172	900,840	11.7%
(=) Disappearance-Canada & United States	996,714	1,047,237	-4.8%	297,651	131,635	126.1%	1,294,365	1,178,872	9.8%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER-DECEMBER QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1987	OCT-DEC 1986	MINE SITE	OFFSITE	1987	1986	1987	OCT-DEC 1986
MURIATE								
Special Standard	70,888	88,368	11,303	34,587	45,890	30,791	83,109	102,739
Standard	686,573	640,212	231,865	254,365	486,230	567,142	624,398	567,338
Chemical	16,256	20,244	3,330	4,054	7,384	8,855	21,660	17,922
Coarse	665,948	609,984	75,648	240,084	315,732	524,649	585,635	530,983
Granular	854,416	757,610	189,847	237,100	426,947	655,016	727,248	668,253
Soluble	151,785	200,293	23,556	64,601	88,157	236,628	190,905	130,286
Sulphates	60,329	53,025	27,773	13,381	41,154	77,458	67,581	62,191
TOTAL:	2,506,195	2,369,736	563,322	848,172	1,411,494	2,100,539	2,300,536	2,079,712

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER-DECEMBER	
	1987	OCT DEC 1986	1987	OCT-DEC 1986	1987	OCT-DEC 1986	1987	OCT-DEC 1986	1987	1986
MURIATE										
Special Std.	74	14	87,715	85,387	-	-	-	-	87,789	85,401
Standard	102,995	57,891	495,247	478,426	71,533	58,419	365	1,079	670,140	595,815
Chemical	-	201	-	-	22,768	22,377	1,590	593	24,358	23,171
Coarse	560,617	489,332	83,822	75,054	-	-	-	-	644,439	564,386
Granular	436,274	416,137	242,386	183,590	-	-	-	-	678,660	599,727
Soluble	77,280	68,351	37,595	33,093	30,009	29,466	33,779	21,056	178,663	151,966
Sulphates	39,473	29,220	23,602	22,562	2,339	2,753	71	-	65,485	54,535
TOTAL:	1,216,713	1,061,146	970,367	878,112	126,649	113,015	35,805	22,728	2,349,534	2,075,001

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

OCTOBER - DECEMBER 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	6,144	6,956	50,995	0	1,447	65,542
Brazil	11,776	30,902	104,175	0	557	147,410
Chile	10,685	0	0	0	0	10,685
China	169,508	0	0	0	0	169,508
Columbia	11,373	14,280	3,564	0	2,016	31,233
Costa Rica	6,006	0	1,256	0	612	7,874
Denmark	23,889	0	1,653	0	0	25,542
Dom. Republic	0	0	7,109	55	150	7,314
Guatemala	0	0	3,515	0	0	3,515
Guyana	668	0	867	0	0	1,535
Holland	3,490	0	12,511	0	0	16,001
Honduras	0	0	598	0	1	599
India	15,381	0	0	0	0	15,381
Indonesia	24,570	0	0	0	0	24,570
Jamaica	0	1,775	0	0	0	1,775
Japan	49,896	29,909	31,689	37,540	5,306	154,340
Korea	103,967	0	0	0	0	103,967
Malaysia	39,827	0	0	0	2,425	42,252
Martinique	0	0	2,645	0	0	2,645
Mexico	14,377	0	46	0	156	14,579
New Zealand	10,089	0	0	0	49	10,138
Norway	15,939	0	0	0	0	15,939
Pakistan	0	0	0	0	8,267	8,267
Panama	0	0	929	0	0	929
Peru	2,521	0	0	0	0	2,521
Philippines	9,180	0	0	0	0	9,180
Puerto Rico	330	0	0	0	11	341
Saudi Arabia	0	0	0	0	2,605	2,605
South Africa	4,828	0	0	0	0	4,828
Spain	0	0	4,428	0	0	4,428
Sri Lanka	9,036	0	0	0	0	9,036
Switzerland	29,256	0	9,376	0	0	38,632
Taiwan	10,226	0	0	0	0	10,226
Venezuela	0	0	7,030	0	0	7,030
TOTAL AG:	582,962	83,822	242,386	37,595	23,602	970,367
NON-AGRICULTURAL						
Italy	0	-	-	6,200	0	6,200
Japan	725	-	-	16,969	0	17,694
Korea	216	-	-	10,610	0	10,826
Malaysia	(138)	-	-	0	0	(138)
Mexico	864	-	-	0	71	935
Pakistan	12	-	-	0	0	12
United Kingdom	301	-	-	0	0	301
West Germany	(25)	-	-	0	0	(25)
TOTAL NON-AG:	1,955	-	-	33,779	71	35,805
TOTAL EXPORTS:	**584,917**	**83,822**	**242,386**	**71,374**	**23,673**	**1,006,172**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER-DECEMBER QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1987	OCT-DEC 1986	MINE SITE	OFFSITE	1987	1986	1987	OCT-DEC 1986
MURIATE								
Special Standard	70,888	88,368	11,303	34,587	45,890	30,791	83,109	102,739
Standard	559,826	510,923	183,441	254,306	437,747	405,484	495,211	463,422
Chemical	12,376	14,480	2,200	4,054	6,254	4,030	17,668	15,104
Coarse	620,545	583,706	72,113	240,084	312,197	506,042	537,048	500,671
Granular	685,314	627,749	127,853	234,557	362,410	511,951	582,886	585,599
Soluble	133,944	198,445	22,213	64,601	86,814	235,496	173,548	124,339
TOTAL:	2,082,893	2,023,671	419,123	832,189	1,251,312	1,693,794	1,889,470	1,791,874

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER-DECEMBER	
	1987	OCT-DEC 1986	1987	OCT-DEC 1986	1987	OCT-DEC 1986	1987	OCT-DEC 1986	1987	1986
MURIATE										
Special Std.	74	14	87,715	85,387	-	-	-	-	87,789	85,401
Standard	48,510	37,375	463,403	427,260	33,270	31,858	1	1	545,184	496,494
Chemical	-	-	-	-	17,185	20,619	1,000	593	18,185	21,212
Coarse	521,182	465,697	74,374	64,767	-	-	-	-	595,556	530,464
Granular	332,862	376,705	198,753	115,465	-	-	-	-	531,615	492,170
Soluble	66,587	65,442	33,731	30,180	26,936	27,116	33,779	20,984	161,033	143,722
TOTAL:	969,215	945,233	857,976	723,059	77,391	79,593	34,780	21,578	1,939,362	1,769,463

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

OCTOBER - DECEMBER 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	6,144	6,956	50,995	0	64,095
Brazil	10,438	24,542	86,714	0	121,694
Chile	10,685	0	0	0	10,685
China	169,508	0	0	0	169,508
Columbia	8,069	14,280	0	0	22,349
Costa Rica	3,413	0	0	0	3,413
Denmark	23,889	0	1,653	0	25,542
Guatemala	0	0	3,515	0	3,515
Holland	3,490	0	12,511	0	16,001
India	15,381	0	0	0	15,381
Indonesia	24,570	0	0	0	24,570
Jamaica	0	1,775	0	0	1,775
Japan	43,195	26,821	31,689	33,731	135,436
Korea	103,967	0	0	0	103,967
Malaysia	39,827	0	0	0	39,827
New Zealand	10,077	0	0	0	10,077
Norway	15,939	0	0	0	15,939
Philippines	9,180	0	0	0	9,180
South Africa	4,828	0	0	0	4,828
Spain	0	0	4,428	0	4,428
Sri Lanka	9,036	0	0	0	9,036
Switzerland	29,256	0	7,248	0	36,504
Taiwan	10,226	0	0	0	10,226
TOTAL AG:	551,118	74,374	198,753	33,731	857,976
NON-AGRICULTURAL					
Italy	0	-	-	6,200	6,200
Japan	725	-	-	16,969	17,694
Korea	126	-	-	10,610	10,736
Malaysia	(138)	-	-	0	(138)
Pakistan	12	-	-	0	12
United Kingdom	301	-	-	0	301
West Germany	(25)	-	-	0	(25)
TOTAL NON-AG:	1,001	-	-	33,779	34,780
TOTAL EXPORTS:	**552,119**	**74,374**	**198,753**	**67,510**	**892,756**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

OCTOBER -DECEMBER 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	1,447	1,447
Brazil	1,338	6,360	17,461	0	557	25,716
Columbia	3,304	0	3,564	0	2,016	8,884
Costa Rica	2,593	0	1,256	0	612	4,461
Dom. Republic	0	0	7,109	55	150	7,314
Guyana	668	0	867	0	0	1,535
Honduras	0	0	598	0	1	599
Japan	6,701	3,088	0	3,809	5,306	18,904
Malaysia	0	0	0	0	2,425	2,425
Martinique	0	0	2,645	0	0	2,645
Mexico	14,377	0	46	0	156	14,579
New Zealand	12	0	0	0	49	61
Pakistan	0	0	0	0	8,267	8,267
Panama	0	0	929	0	0	929
Peru	2,521	0	0	0	0	2,521
Puerto Rico	330	0	0	0	11	341
Saudi Arabia	0	0	0	0	2,605	2,605
Switzerland	0	0	2,128	0	0	2,128
Venezuela	0	0	7,030	0	0	7,030
TOTAL AG:	31,844	9,448	43,633	3,864	23,602	112,391
NON-AGRICULTURAL						
Korea	90	-	-	0	0	90
Mexico	864	-	-	0	71	935
TOTAL NON-AG:	954	-	-	0	71	1,025
TOTAL EXPORTS:	**32,798**	**9,448**	**43,633**	**3,864**	**23,673**	**113,416**

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

CALENDAR 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	1,604	1,344	0	0	1,801	4,749
Australia	10,098	34,599	139,220	0	5,331	189,248
Bangladesh	63,255	0	0	0	0	63,255
Bolivia	0	0	2,005	0	0	2,005
Brazil	88,123	145,571	391,877	0	1,284	626,855
Chile	40,297	673	0	0	10,627	51,597
China	617,463	0	0	0	17,541	635,004
Columbia	27,206	35,499	6,007	0	4,259	72,971
Costa Rica	23,536	0	8,689	0	5,449	37,674
Denmark	74,699	0	1,653	0	0	76,352
Dom. Republic	0	0	26,964	55	883	27,902
Ecuador	5,304	1,389	2,876	0	812	10,381
France	0	0	16,044	0	0	16,044
Guatemala	6,834	0	5,516	0	784	13,134
Guyana	668	0	867	0	0	1,535
Holland	35,849	0	108,880	0	0	144,729
Honduras	0	0	2,335	0	2	2,337
India	87,545	0	0	8,494	0	96,039
Indonesia	217,861	0	0	0	0	217,861
Italy	0	0	0	0	4	4
Jamaica	0	3,591	4,529	0	0	8,120
Japan	200,838	103,225	73,107	100,870	33,195	511,235
Korea	322,444	0	0	4,484	21	326,949
Malaysia	245,663	3,385	17,646	0	2,425	269,119
Martinique	0	0	2,645	0	763	3,408
Mexico	45,874	0	14,707	0	654	61,235
New Zealand	50,565	1,718	0	693	130	53,106
Norway	26,076	0	0	0	0	26,076
Pakistan	0	0	0	0	8,267	8,267
Panama	0	0	2,410	0	160	2,570
Peru	20,513	0	0	0	606	21,119
Philippines	39,386	0	0	0	0	39,386
Puerto Rico	330	0	0	0	473	803
Saudi Arabia	0	0	0	0	2,605	2,605
South Africa	8,018	0	15,239	0	0	23,257
Spain	0	0	4,428	0	727	5,155
Sri Lanka	33,528	0	3,988	0	0	37,516
Switzerland	108,267	3,685	24,941	0	0	136,893
Taiwan	54,040	0	0	1,179	0	55,219
Thailand	0	0	0	0	3,003	3,003
Venezuela	0	0	14,621	0	0	14,621
West Germany	0	0	16	0	0	16
TOTAL AG	2,455,884	334,679	891,210	115,775	101,806	3,899,354
NON-AGRICULTURAL						
Italy	0	-	-	25,027	0	25,027
Japan	5,778	-	-	54,408	0	60,186
Korea	1,156	-	-	18,238	0	19,394
Mexico	3,842	-	-	0	156	3,998
Pakistan	12	-	-	0	0	12
Puerto Rico	3	-	-	0	0	3
Sweden	278	-	-	0	0	278
Switzerland	0	-	-	2,912	0	2,912
United Kingdom	751	-	-	0	0	751
West Germany	3,334	-	-	0	0	3,334
TOTAL NON-AG	15,154	-	-	100,585	156	115,895
TOTAL EXPORTS	2,471,038	334,679	891,210	216,360	101,962	4,015,249

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

OCTOBER-DECEMBER QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1987 OCT-DEC	1986	MINE SITE	OFFSITE	1987	1986	1987 OCT-DEC	1986
MURIATE								
Standard	126,747	129,289	48,424	59	48,483	161,658	129,187	103,916
Chemical	3,880	5,764	1,130	-	1,130	4,825	3,992	2,818
Coarse	45,403	26,278	3,535	-	3,535	18,607	48,587	30,312
Granular	169,102	129,861	61,994	2,543	64,537	143,065	144,362	82,654
Soluble	17,841	1,848	1,343	-	1,343	1,132	17,357	5,947
Sulphates	60,329	53,025	27,773	13,381	41,154	77,458	67,581	62,191
TOTAL:	423,302	346,065	144,199	15,983	160,182	406,745	411,066	287,838

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER-DECEMBER	
	1987 OCT-DEC	1986	1987 OCT-DEC	1986	1987 OCT-DEC	1986	1987 OCT-DEC	1986	1987	1986
MURIATE										
Standard	54,485	20,516	31,844	51,166	38,263	26,561	364	1,078	124,956	99,321
Chemical	-	201	-	-	5,583	1,758	590	-	6,173	1,959
Coarse	39,435	23,635	9,448	10,287	-	-	-	-	48,883	33,922
Granular	103,412	39,432	43,633	68,125	-	-	-	-	147,045	107,557
Soluble	10,693	2,909	3,864	2,913	3,073	2,350	-	72	17,630	8,244
Sulphates	39,473	29,220	23,602	22,562	2,339	2,753	71	-	65,485	54,535
TOTAL:	247,498	115,913	112,391	155,053	49,258	33,422	1,025	1,150	410,172	305,538

Note: Exports are listed on reverse.

3/4/88 A8720-2

POTASH & PHOSPHATE INSTITUTE

CALENDAR YEAR POTASH REPORT SUMMARY

(Short Tons K2O)

CALENDAR YEARS 1987 AND 1986

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1987	1986	Change %	1987	1986	Change %	1987	1986	Change %
Beginning Inventory	1,693,794	1,946,547	-13.0%	406,745	357,080	13.9%	2,100,539	2,303,627	-8.8%
(+) Production	8,010,172	7,382,681	8.5%	1,342,594	1,290,569	4.0%	9,352,766	8,673,250	7.8%
(-) Ending Inventory	1,251,312	1,693,794	-26.1%	160,182	406,745	-60.6%	1,411,494	2,100,539	-32.8%
(=) Total Disappearance	8,452,654	7,635,434	10.7%	1,589,157	1,240,904	28.1%	10,041,811	8,876,338	13.1%
(-) Exports	3,432,021	2,879,607	19.2%	583,228	556,323	4.8%	4,015,249	3,435,930	16.9%
(=) Disappearance-Canada & United States	5,020,633	4,755,827	5.6%	1,005,929	684,581	46.9%	6,026,562	5,440,408	10.8%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

CALENDAR YEARS 1987 AND 1986

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1987	1986	MINE SITE	OFFSITE	1987	1986	1987	1986
MURIATE								
Special Standard	289,276	270,848	11,303	34,587	45,890	30,791	274,177	283,092
Standard	2,498,964	2,225,535	231,865	254,365	486,230	567,142	2,577,916	2,381,932
Chemical	75,569	75,587	3,330	4,054	7,384	8,855	77,040	80,174
Coarse	2,506,234	2,239,045	75,648	240,084	315,732	524,649	2,715,151	2,304,669
Granular	3,175,187	2,909,116	189,847	237,100	426,947	655,016	3,403,028	2,936,891
Soluble	579,940	728,529	23,556	64,601	88,157	236,628	728,411	648,368
Sulphates	227,596	224,590	27,773	13,381	41,154	77,458	266,088	241,212
TOTAL:	9,352,766	8,673,250	563,322	848,172	1,411,494	2,100,539	10,041,811	8,876,338

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY-DECEMBER	
	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986
MURIATE										
Special Std	120	50	268,034	235,454	-	-	-	-	268,154	235,504
Standard	361,797	353,755	2,187,850	1,952,871	254,434	193,462	11,106	13,432	2,815,187	2,513,520
Chemical	-	384	-	41	61,348	70,141	4,048	1,693	65,396	72,259
Coarse	2,516,355	2,189,299	334,679	284,196	-	-	-	-	2,851,034	2,473,495
Granular	2,349,539	2,073,062	891,210	666,889	-	-	-	-	3,240,749	2,739,951
Soluble	404,306	378,689	115,775	127,190	101,138	110,562	100,585	68,499	721,804	684,940
Sulphates	149,144	146,155	101,806	85,585	5,405	5,128	156	80	256,511	236,948
TOTAL:	5,781,261	5,141,394	3,899,354	3,352,226	422,325	379,293	115,895	83,704	10,218,835	8,956,617

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

CALENDAR 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	13,487	14,009	31,730	5,852	3,641	68,719
AK Alaska	0	427	925	439	0	1,791
AZ Arizona	660	0	1,319	487	160	2,626
AR Arkansas	117	3,468	59,093	8,047	458	71,183
CA California	30,631	20,597	13,628	423	10,744	76,023
CO Colorado	2,896	69	3,878	468	605	7,916
CT Connecticut	0	2,049	1,682	1	404	4,136
DE Delaware	0	606	16,086	168	417	17,277
FL Florida	69,197	22,307	20,342	8,861	36,921	157,628
GA Georgia	18,657	8,750	65,605	13,115	14,868	120,995
HI Hawaii	65	12,405	2,644	0	1,057	16,171
ID Idaho	2,483	10,642	11,248	649	56	25,078
IL Illinois	29,927	515,762	138,356	63,802	2,203	750,050
IN Indiana	12,632	284,883	66,112	43,506	1,799	408,932
IA Iowa	2,788	308,156	162,438	69,501	436	543,319
KS Kansas	2,051	9,295	32,374	3,558	1,246	48,524
KY Kentucky	120	70,725	26,970	847	4,215	102,877
LA Louisiana	13,458	43,532	65,706	10,529	144	133,369
ME Maine	539	0	8,350	124	605	9,618
MD Maryland	6,931	61	15,479	7,667	329	30,467
MA Massachusetts	0	(222)	2,720	1,217	432	4,147
MI Michigan	6,092	160,123	58,872	4,349	2,130	231,566
MN Minnesota	1,285	143,965	233,705	14,643	3,534	397,132
MS Mississippi	0	10,223	15,687	12,706	429	39,045
MO Missouri	20,781	45,334	223,187	26,631	1,051	316,984
MT Montana	91	125	11,197	1,043	18	12,474
NE Nebraska	2,580	4,831	14,317	7,036	4,722	33,486
NV Nevada	0	0	15	0	0	15
NH New Hampshire	0	241	774	0	114	1,129
NJ New Jersey	0	1,855	2,364	1,608	727	6,554
NM New Mexico	2,755	77	5,687	477	1,633	10,629
NY New York	3,383	4,686	50,483	4,593	1,782	64,927
NC North Carolina	7,299	13,497	37,721	13,025	6,560	78,102
ND North Dakota	0	6,734	18,946	163	0	25,843
OH Ohio	16,190	262,614	163,653	18,348	3,179	463,984
OK Oklahoma	2,594	2,187	18,981	1,036	672	25,470
OR Oregon	1,515	7,227	22,356	446	1,353	32,897
PA Pennsylvania	4,210	4,933	44,544	6,846	2,725	63,258
RI Rhode Island	0	34	1,305	236	176	1,751
SC South Carolina	8,076	8,464	35,493	2,536	4,892	59,461
SD South Dakota	0	5,234	8,166	1,560	20	14,980
TN Tennessee	8,907	42,486	79,863	8,453	1,425	141,134
TX Texas	33,720	39,856	70,828	8,381	8,192	160,977
UT Utah	6,843	322	1,360	1	22	8,548
VT Vermont	0	76	2,253	385	428	3,142
VA Virginia	6,748	3,066	60,842	11,058	2,311	84,025
WA Washington	8,202	5,631	24,472	2,616	1,199	42,120
WV West Virginia	0	2,526	611	45	0	3,182
WI Wisconsin	13,272	186,732	100,648	9,280	3,374	313,306
WY Wyoming	285	81	1,546	15	144	2,071
TOTAL U.S.	361,467	2,290,681	2,056,561	396,777	133,552	5,239,038
CANADA						
AB Alberta	246	51	29,470	2,544	11	32,322
BC Brit. Columbia	37	73	1,305	59	268	1,742
MB Manitoba	17	4,480	17,232	2,368	0	24,097
NB New Brunswick	13	6,594	10,110	96	647	17,460
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	7,063	0	21	7,084
ON Ontario	169	186,236	70,927	2,350	4,027	263,709
PE Pr.Edward Isle	0	0	11,763	0	1,605	13,368
PQ Quebec	45	23,960	105,335	30	9,013	138,383
SK Saskatchewan	(77)	4,280	39,773	82	0	44,058
TOTAL CANADA	450	225,674	292,978	7,529	15,592	542,223
TOTAL DOMESTIC	361,917	2,516,355	2,349,539	404,306	149,144	5,781,261
EXPORT SALES	2,455,884	334,679	891,210	115,775	101,806	3,899,354
TOTAL AG SALES	2,817,801	2,851,034	3,240,749	520,081	250,950	9,680,615

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

CALENDAR 1987

NON-AGRICULTURAL.	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	82,013	-	-	22,814	0	104,827
AK Alaska	0	-	-	63	0	63
AZ Arizona	1,129	-	-	14	74	1,217
AR Arkansas	13	-	-	14	621	648
CA California	11,195	-	-	200	579	11,974
CO Colorado	3,482	-	-	15	12	3,509
CT Connecticut	163	-	-	0	0	163
DE Delaware	28,458	-	-	9,099	147	37,704
FL Florida	469	-	-	40	208	717
GA Georgia	1,092	-	-	0	417	1,509
HI Hawaii	0	-	-	0	0	0
ID Idaho	603	-	-	0	21	624
IL Illinois	1,083	-	-	1,533	0	2,616
IN Indiana	96	-	-	201	82	379
IA Iowa	360	-	-	46	70	476
KS Kansas	2,015	-	-	226	155	2,396
KY Kentucky	0	-	-	273	0	273
LA Louisiana	288	-	-	1,264	41	1,593
ME Maine	1,159	-	-	0	0	1,159
MD Maryland	34	-	-	26	152	212
MA Massachusetts	777	-	-	310	47	1,134
MI Michigan	762	-	-	3,131	56	3,949
MN Minnesota	1,309	-	-	202	0	1,511
MS Mississippi	43,297	-	-	39	12	43,348
MO Missouri	4,051	-	-	140	594	4,785
MT Montana	443	-	-	33	0	476
NE Nebraska	655	-	-	46	13	714
NV Nevada	1	-	-	0	267	268
NH New Hampshire	14	-	-	0	50	64
NJ New Jersey	2,381	-	-	204	175	2,760
NM New Mexico	15,919	-	-	2,845	216	18,980
NY New York	15,754	-	-	339	133	16,226
NC North Carolina	356	-	-	67	52	475
ND North Dakota	59	-	-	249	0	308
OH Ohio	18,235	-	-	44,997	20	63,252
OK Oklahoma	5,445	-	-	267	396	6,108
OR Oregon	1,313	-	-	0	0	1,313
PA Pennsylvania	2,580	-	-	335	90	3,005
RI Rhode Island	4	-	-	10	0	14
SC South Carolina	14	-	-	0	0	14
SD South Dakota	0	-	-	13	0	13
TN Tennessee	146	-	-	151	0	297
TX Texas	22,509	-	-	5,790	370	28,669
UT Utah	16,235	-	-	149	60	16,444
VT Vermont	0	-	-	0	0	0
VA Virginia	95	-	-	72	0	167
WA Washington	671	-	-	0	26	697
WV West Virginia	15	-	-	1,082	0	1,097
WI Wisconsin	9,296	-	-	166	5	9,467
WY Wyoming	429	-	-	0	23	452
TOTAL U.S.	296,417	-	-	96,465	5,184	398,066
CANADA						
AB Alberta	2,701	-	-	60	0	2,761
BC Brit. Columbia	0	-	-	0	0	0
MB Manitoba	26	-	-	0	0	26
NB New Brunswick	0	-	-	0	0	0
NF Newfoundland	0	-	-	0	0	0
NS Nova Scotia	0	-	-	0	0	0
ON Ontario	11,658	-	-	338	221	12,217
PE Pr.Edward Isle	0	-	-	0	0	0
PQ Quebec	1,031	-	-	13	0	1,044
SK Saskatchewan	3,949	-	-	4,262	0	8,211
TOTAL CANADA	19,365	-	-	4,673	221	24,259
TOTAL DOMESTIC	315,782	-	-	101,138	5,405	422,325
EXPORT SALES	15,154	-	-	100,585	156	115,895
TOTAL NON-AG SALES	330,936	-	-	201,723	5,561	538,220
GRAND TOTAL	**3,148,737**	**2,851,034**	**3,240,749**	**721,804**	**256,511**	**10,218,835**

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Argentina	670	0	0	0	670
Australia	10,098	34,599	139,220	0	183,917
Bangladesh	63,255	0	0	0	63,255
Brazil	61,530	126,772	255,916	0	444,218
Chile	19,535	0	0	0	19,535
China	591,784	0	0	0	591,784
Columbia	12,724	25,284	0	0	38,008
Costa Rica	13,992	0	0	0	13,992
Denmark	74,699	0	1,653	0	76,352
Guatemala	6,834	0	5,516	0	12,350
Holland	35,849	0	97,455	0	133,304
India	87,545	0	0	8,494	96,039
Indonesia	217,861	0	0	0	217,861
Jamaica	0	3,591	4,529	0	8,120
Japan	178,672	94,852	73,107	97,061	443,692
Korea	322,444	0	0	4,484	326,928
Malaysia	245,663	3,385	17,646	0	266,694
Mexico	14,766	0	0	0	14,766
New Zealand	50,553	1,718	0	693	52,964
Norway	26,076	0	0	0	26,076
Peru	2,748	0	0	0	2,748
Philippines	39,386	0	0	0	39,386
South Africa	8,018	0	15,239	0	23,257
Spain	0	0	4,428	0	4,428
Sri Lanka	33,528	0	3,988	0	37,516
Switzerland	108,267	3,685	22,813	0	134,765
Taiwan	54,040	0	0	1,179	55,219
TOTAL AG	2,280,537	293,886	641,510	111,911	3,327,844
NON-AGRICULTURAL					
Italy	0	-	-	25,027	25,027
Japan	1,763	-	-	54,408	56,171
Korea	1,066	-	-	18,238	19,304
Pakistan	12	-	-	0	12
Switzerland	0	-	-	2,912	2,912
United Kingdom	751	-	-	0	751
TOTAL NON-AG	3,592	-	-	100,585	104,177
TOTAL EXPORTS	**2,284,129**	**293,886**	**641,510**	**212,496**	**3,432,021**

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR 1987

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	12,011	12,212	26,227	5,838	56,288
AK	Alaska	0	427	925	439	1,791
AZ	Arizona	0	0	31	0	31
AR	Arkansas	0	2,551	26,586	7,144	36,281
CA	California	0	0	810	365	1,175
CO	Colorado	378	0	176	170	724
CT	Connecticut	0	2,049	1,682	0	3,731
DE	Delaware	0	606	16,086	168	16,860
FL	Florida	68,474	22,067	20,342	8,861	119,744
GA	Georgia	17,201	8,538	62,895	13,071	101,705
HI	Hawaii	0	10,343	2,644	0	12,987
ID	Idaho	20	1,266	4,533	649	6,468
IL	Illinois	19,625	510,281	97,978	63,802	691,686
IN	Indiana	10,124	284,517	60,152	43,506	398,299
IA	Iowa	1,810	301,530	143,165	69,434	515,939
KS	Kansas	0	249	1,968	1,501	3,718
KY	Kentucky	100	69,994	17,032	847	87,973
LA	Louisiana	10,193	41,273	54,033	6,522	112,021
ME	Maine	539	0	8,350	124	9,013
MD	Maryland	6,931	61	15,479	7,667	30,138
MA	Massachusetts	0	(222)	2,720	1,121	3,619
MI	Michigan	6,073	160,123	58,872	4,349	229,417
MN	Minnesota	1,057	143,933	233,330	14,312	392,632
MS	Mississippi	0	10,085	12,165	12,706	34,956
MO	Missouri	2,381	30,937	113,555	23,845	170,718
MT	Montana	0	125	10,987	1,043	12,155
NE	Nebraska	182	3,428	6,285	7,004	16,899
NV	Nevada	0	0	15	0	15
NH	New Hampshire	0	241	774	0	1,015
NJ	New Jersey	0	1,855	2,364	1,583	5,802
NM	New Mexico	0	0	4	0	4
NY	New York	3,383	4,686	50,483	4,593	63,145
NC	North Carolina	5,947	13,497	37,596	13,025	70,065
ND	North Dakota	0	6,734	18,946	163	25,843
OH	Ohio	13,716	262,614	160,023	18,348	454,701
OK	Oklahoma	0	206	965	698	1,869
OR	Oregon	31	3,787	14,291	446	18,555
PA	Pennsylvania	3,938	4,933	36,417	6,796	52,084
RI	Rhode Island	0	34	1,305	236	1,575
SC	South Carolina	8,076	8,464	35,493	2,490	54,523
SD	South Dakota	0	5,156	7,987	1,560	14,703
TN	Tennessee	8,127	42,439	75,240	8,392	134,198
TX	Texas	0	0	162	612	774
UT	Utah	5,646	0	5	1	5,652
VT	Vermont	0	76	2,253	385	2,714
VA	Virginia	6,748	3,066	60,842	11,058	81,714
WA	Washington	3,473	5,026	22,068	2,616	33,183
WV	West Virginia	0	2,526	611	45	3,182
WI	Wisconsin	13,151	186,732	100,289	9,280	309,452
WY	Wyoming	0	15	1,210	15	1,240
	TOTAL U.S.	229,335	2,168,460	1,628,351	376,830	4,402,976
CANADA						
AB	Alberta	246	51	29,470	2,544	32,311
BC	Brit. Columbia	37	73	1,305	59	1,474
MB	Manitoba	17	4,480	17,232	2,368	24,097
NB	New Brunswick	13	6,594	10,110	96	16,813
NF	Newfoundland	0	0	0	0	0
NS	Nova Scotia	0	0	7,063	0	7,063
ON	Ontario	169	186,236	70,927	2,350	259,682
PE	Pr.Edward Isle	0	0	11,763	0	11,763
PQ	Quebec	45	23,960	105,335	30	129,370
SK	Saskatchewan	(77)	4,280	39,773	82	44,058
	TOTAL CANADA	450	225,674	292,978	7,529	526,631
TOTAL DOMESTIC		229,785	2,394,134	1,921,329	384,359	4,929,607
EXPORT SALES		2,280,537	293,886	641,510	111,911	3,327,844
TOTAL AG SALES		2,510,322	2,688,020	2,562,839	496,270	8,257,451

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR 1987

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	78,291	-	-	22,814	101,105
AK Alaska	0	-	-	63	63
AZ Arizona	54	-	-	14	68
AR Arkansas	13	-	-	0	13
CA California	68	-	-	28	96
CO Colorado	702	-	-	0	702
CT Connecticut	40	-	-	0	40
DE Delaware	25,804	-	-	9,099	34,903
FL Florida	391	-	-	40	431
GA Georgia	23	-	-	0	23
HI Hawaii	0	-	-	0	0
ID Idaho	0	-	-	0	0
IL Illinois	863	-	-	1,496	2,359
IN Indiana	96	-	-	201	297
IA Iowa	252	-	-	46	298
KS Kansas	28	-	-	13	41
KY Kentucky	0	-	-	273	273
LA Louisiana	62	-	-	500	562
ME Maine	1,117	-	-	0	1,117
MD Maryland	0	-	-	26	26
MA Massachusetts	495	-	-	248	743
MI Michigan	754	-	-	3,108	3,862
MN Minnesota	1,294	-	-	188	1,482
MS Mississippi	0	-	-	0	0
MO Missouri	1,894	-	-	26	1,920
MT Montana	365	-	-	33	398
NE Nebraska	30	-	-	46	76
NV Nevada	0	-	-	0	0
NH New Hampshire	14	-	-	0	14
NJ New Jersey	2,066	-	-	204	2,270
NM New Mexico	0	-	-	0	0
NY New York	15,752	-	-	339	16,091
NC North Carolina	54	-	-	67	121
ND North Dakota	59	-	-	249	308
OH Ohio	18,139	-	-	44,969	63,108
OK Oklahoma	0	-	-	0	0
OR Oregon	727	-	-	0	727
PA Pennsylvania	1,818	-	-	335	2,153
RI Rhode Island	0	-	-	0	0
SC South Carolina	0	-	-	0	0
SD South Dakota	0	-	-	13	13
TN Tennessee	0	-	-	137	137
TX Texas	313	-	-	187	500
UT Utah	5,953	-	-	0	5,953
VT Vermont	0	-	-	0	0
VA Virginia	95	-	-	72	167
WA Washington	30	-	-	0	30
WV West Virginia	15	-	-	1,082	1,097
WI Wisconsin	9,110	-	-	166	9,276
WY Wyoming	29	-	-	0	29
TOTAL U.S.	166,810	-	-	86,082	252,892
CANADA					
AB Alberta	2,701	-	-	60	2,761
BC Brit. Columbia	0	-	-	0	0
MB Manitoba	26	-	-	0	26
NB New Brunswick	0	-	-	0	0
NF Newfoundland	0	-	-	0	0
NS Nova Scotia	0	-	-	0	0
ON Ontario	11,625	-	-	338	11,963
PE Pr.Edward Isle	0	-	-	0	0
PQ Quebec	1,031	-	-	13	1,044
SK Saskatchewan	3,949	-	-	4,262	8,211
TOTAL CANADA	19,332	-	-	4,673	24,005
TOTAL DOMESTIC	186,142	-	-	90,755	276,897
EXPORT SALES	3,592	-	-	100,585	104,177
TOTAL NON-AG SALES	189,734	-	-	191,340	381,074
GRAND TOTAL	**2,700,056**	**2,688,020**	**2,562,839**	**687,610**	**8,638,525**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

CALENDAR YEARS 1987 AND 1986

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1987	1986	MINE SITE	OFFSITE	1987	1986	1987	1986
MURIATE								
Special Standard	289,276	270,848	11,303	34,587	45,890	30,791	274,177	283,092
Standard	2,163,086	1,741,916	183,441	254,306	437,747	405,484	2,130,823	1,901,565
Chemical	65,475	61,548	2,200	4,054	6,254	4,030	63,251	67,706
Coarse	2,352,888	2,136,950	72,113	240,084	312,197	506,042	2,546,733	2,187,287
Granular	2,596,898	2,457,798	127,853	234,557	362,410	511,951	2,746,439	2,571,287
Soluble	542,549	713,621	22,213	64,601	86,814	235,496	691,231	624,497
TOTAL:	8,010,172	7,382,681	419,123	832,189	1,251,312	1,693,794	8,452,654	7,635,434

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY-DECEMBER	
	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986
MURIATE										
Special Std	120	50	268,034	235,454	-	-	-	-	268,154	235,504
Standard	229,665	274,852	2,012,503	1,688,104	140,540	91,031	415	7,755	2,383,123	2,061,742
Chemical	-	183	-	-	45,602	58,676	3,177	1,455	48,779	60,314
Coarse	2,394,134	2,105,361	293,886	254,986	-	-	-	-	2,688,020	2,360,347
Granular	1,921,329	1,872,848	641,510	499,184	-	-	-	-	2,562,839	2,372,032
Soluble	384,359	367,018	111,911	124,242	90,755	100,689	100,585	68,427	687,610	660,376
TOTAL:	4,929,607	4,620,312	3,327,844	2,801,970	276,897	250,396	104,177	77,637	8,638,525	7,750,315

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

CALENDAR YEARS 1987 AND 1986

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1987	1986	MINE SITE	OFFSITE	1987	1986	1987	1986
MURIATE								
Standard	335,878	483,619	48,424	59	48,483	161,658	447,093	480,367
Chemical	10,094	14,039	1,130	-	1,130	4,825	13,789	12,468
Coarse	153,346	102,095	3,535	-	3,535	18,607	168,418	117,382
Granular	578,289	451,318	61,994	2,543	64,537	143,065	656,589	365,604
Soluble	37,391	14,908	1,343	-	1,343	1,132	37,180	23,871
Sulphates	227,596	224,590	27,773	13,381	41,154	77,458	266,088	241,212
TOTAL:	1,342,594	1,290,569	144,199	15,983	160,182	406,745	1,589,157	1,240,904

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY-DECEMBER	
	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986
MURIATE										
Standard	132,132	78,903	175,347	264,767	113,894	102,431	10,691	5,677	432,064	451,778
Chemical	-	201	-	41	15,746	11,465	871	238	16,617	11,945
Coarse	122,221	83,938	40,793	29,210	-	-	-	-	163,014	113,148
Granular	428,210	200,214	249,700	167,705	-	-	-	-	677,910	367,919
Soluble	19,947	11,671	3,864	2,948	10,383	9,873	-	72	34,194	24,564
Sulphates	149,144	146,155	101,806	85,585	5,405	5,128	156	80	256,511	236,948
TOTAL:	851,654	521,082	571,510	550,256	145,428	128,897	11,718	6,067	1,580,310	1,206,302

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

CALENDAR 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	934	1,344	0	0	1,801	4,079
Australia	0	0	0	0	5,331	5,331
Bolivia	0	0	2,005	0	0	2,005
Brazil	26,593	18,799	135,961	0	1,284	182,637
Chile	20,762	673	0	0	10,627	32,062
China	25,679	0	0	0	17,541	43,220
Columbia	14,482	10,215	6,007	0	4,259	34,963
Costa Rica	9,544	0	8,689	0	5,449	23,682
Dom. Republic	0	0	26,964	55	883	27,902
Ecuador	5,304	1,389	2,876	0	812	10,381
France	0	0	16,044	0	0	16,044
Guatemala	0	0	0	0	784	784
Guyana	668	0	867	0	0	1,535
Holland	0	0	11,425	0	0	11,425
Honduras	0	0	2,335	0	2	2,337
Italy	0	0	0	0	4	4
Japan	22,166	8,373	0	3,809	33,195	67,543
Korea	0	0	0	0	21	21
Malaysia	0	0	0	0	2,425	2,425
Martinique	0	0	2,645	0	763	3,408
Mexico	31,108	0	14,707	0	654	46,469
New Zealand	12	0	0	0	130	142
Pakistan	0	0	0	0	8,267	8,267
Panama	0	0	2,410	0	160	2,570
Peru	17,765	0	0	0	606	18,371
Puerto Rico	330	0	0	0	473	803
Saudi Arabia	0	0	0	0	2,605	2,605
Spain	0	0	0	0	727	727
Switzerland	0	0	2,128	0	0	2,128
Thailand	0	0	0	0	3,003	3,003
Venezuela	0	0	14,621	0	0	14,621
West Germany	0	0	16	0	0	16
TOTAL AG	175,347	40,793	249,700	3,864	101,806	571,510
NON-AGRICULTURAL						
Japan	4,015	-	-	0	0	4,015
Korea	90	-	-	0	0	90
Mexico	3,842	-	-	0	156	3,998
Puerto Rico	3	-	-	0	0	3
Sweden	278	-	-	0	0	278
West Germany	3,334	-	-	0	0	3,334
TOTAL NON-AG	11,562	-	-	0	156	11,718
TOTAL EXPORTS	**186,909**	**40,793**	**249,700**	**3,864**	**101,962**	**583,228**

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	1,476	1,797	5,503	14	3,641	12,431
AK Alaska	0	0	0	0	0	0
AZ Arizona	660	0	1,288	487	160	2,595
AR Arkansas	117	917	32,507	903	458	34,902
CA California	30,631	20,597	12,818	58	10,744	74,848
CO Colorado	2,518	69	3,702	298	605	7,192
CT Connecticut	0	0	0	1	404	405
DE Delaware	0	0	0	0	417	417
FL Florida	723	240	0	0	36,921	37,884
GA Georgia	1,456	212	2,710	44	14,868	19,290
HI Hawaii	65	2,062	0	0	1,057	3,184
ID Idaho	2,463	9,376	6,715	0	56	18,610
IL Illinois	10,302	5,481	40,378	0	2,203	58,364
IN Indiana	2,508	366	5,960	0	1,799	10,633
IA Iowa	978	6,626	19,273	67	436	27,380
KS Kansas	2,051	9,046	30,406	2,057	1,246	44,806
KY Kentucky	20	731	9,938	0	4,215	14,904
LA Louisiana	3,265	2,259	11,673	4,007	144	21,348
ME Maine	0	0	0	0	605	605
MD Maryland	0	0	0	0	329	329
MA Massachusetts	0	0	0	96	432	528
MI Michigan	19	0	0	0	2,130	2,149
MN Minnesota	228	32	375	331	3,534	4,500
MS Mississippi	0	138	3,522	0	429	4,089
MO Missouri	18,400	14,397	109,632	2,786	1,051	146,266
MT Montana	91	0	210	0	18	319
NE Nebraska	2,398	1,403	8,032	32	4,722	16,587
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	114	114
NJ New Jersey	0	0	0	25	727	752
NM New Mexico	2,755	77	5,683	477	1,633	10,625
NY New York	0	0	0	0	1,782	1,782
NC North Carolina	1,352	0	125	0	6,560	8,037
ND North Dakota	0	0	0	0	0	0
OH Ohio	2,474	0	3,630	0	3,179	9,283
OK Oklahoma	2,594	1,981	18,016	338	672	23,601
OR Oregon	1,484	3,440	8,065	0	1,353	14,342
PA Pennsylvania	272	0	8,127	50	2,725	11,174
RI Rhode Island	0	0	0	0	176	176
SC South Carolina	0	0	0	46	4,892	4,938
SD South Dakota	0	78	179	0	20	277
TN Tennessee	780	47	4,623	61	1,425	6,936
TX Texas	33,720	39,856	70,666	7,769	8,192	160,203
UT Utah	1,197	322	1,355	0	22	2,896
VT Vermont	0	0	0	0	428	428
VA Virginia	0	0	0	0	2,311	2,311
WA Washington	4,729	605	2,404	0	1,199	8,937
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	121	0	359	0	3,374	3,854
WY Wyoming	285	66	336	0	144	831
TOTAL U.S.	132,132	122,221	428,210	19,947	133,552	836,062
CANADA						
AB Alberta	0	0	0	0	11	11
BC Brit. Columbia	0	0	0	0	268	268
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	647	647
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	21	21
ON Ontario -	0	0	0	0	4,027	4,027
PE Pr.Edward Isle	0	0	0	0	1,605	1,605
PQ Quebec	0	0	0	0	9,013	9,013
SK Saskatchewan	0	0	0	0	0	0
TOTAL CANADA	0	0	0	0	15,592	15,592
TOTAL DOMESTIC	132,132	122,221	428,210	19,947	149,144	851,654
EXPORT SALES	175,347	40,793	249,700	3,864	101,806	571,510
TOTAL AG SALES	307,479	163,014	677,910	23,811	250,950	1,423,164

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR 1987

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	3,722	-	-	0	0	3,722
AK Alaska	0	-	-	0	0	0
AZ Arizona	1,075	-	-	0	74	1,149
AR Arkansas	0	-	-	14	621	635
CA California	11,127	-	-	172	579	11,878
CO Colorado	2,780	-	-	15	12	2,807
CT Connecticut	123	-	-	0	0	123
DE Delaware	2,654	-	-	0	147	2,801
FL Florida	78	-	-	0	208	286
GA Georgia	1,069	-	-	0	417	1,486
HI Hawaii	0	-	-	0	0	0
ID Idaho	603	-	-	0	21	624
IL Illinois	220	-	-	37	0	257
IN Indiana	0	-	-	0	82	82
IA Iowa	108	-	-	0	70	178
KS Kansas	1,987	-	-	213	155	2,355
KY Kentucky	0	-	-	0	0	0
LA Louisiana	226	-	-	764	41	1,031
ME Maine	42	-	-	0	0	42
MD Maryland	34	-	-	0	152	186
MA Massachusetts	282	-	-	62	47	391
MI Michigan	8	-	-	23	56	87
MN Minnesota	15	-	-	14	0	29
MS Mississippi	43,297	-	-	39	12	43,348
MO Missouri	2,157	-	-	114	594	2,865
MT Montana	78	-	-	0	0	78
NE Nebraska	625	-	-	0	13	638
NV Nevada	1	-	-	0	267	268
NH New Hampshire	0	-	-	0	50	50
NJ New Jersey	315	-	-	0	175	490
NM New Mexico	15,919	-	-	2,845	216	18,980
NY New York	2	-	-	0	133	135
NC North Carolina	302	-	-	0	52	354
ND North Dakota	0	-	-	0	0	0
OH Ohio	96	-	-	28	20	144
OK Oklahoma	5,445	-	-	267	396	6,108
OR Oregon	586	-	-	0	0	586
PA Pennsylvania	762	-	-	0	90	852
RI Rhode Island	4	-	-	10	0	14
SC South Carolina	14	-	-	0	0	14
SD South Dakota	0	-	-	0	0	0
TN Tennessee	146	-	-	14	0	160
TX Texas	22,196	-	-	5,603	370	28,169
UT Utah	10,282	-	-	149	60	10,491
VT Vermont	0	-	-	0	0	0
VA Virginia	0	-	-	0	0	0
WA Washington	641	-	-	0	26	667
WV West Virginia	0	-	-	0	0	0
WI Wisconsin	186	-	-	0	5	191
WY Wyoming	400	-	-	0	23	423
TOTAL U.S.	129,607	-	-	10,383	5,184	145,174
CANADA						
AB Alberta	0	-	-	0	0	0
BC Brit. Columbia	0	-	-	0	0	0
MB Manitoba	0	-	-	0	0	0
NB New Brunswick	0	-	-	0	0	0
NF Newfoundland	0	-	-	0	0	0
NS Nova Scotia	0	-	-	0	0	0
ON Ontario	33	-	-	0	221	254
PE Pr.Edward Isle	0	-	-	0	0	0
PQ Quebec	0	-	-	0	0	0
SK Saskatchewan	0	-	-	0	0	0
TOTAL CANADA	33	-	-	0	221	254
TOTAL DOMESTIC	129,640	-	-	10,383	5,405	145,428
EXPORT SALES	11,562	-	-	0	156	11,718
TOTAL NON-AG SALES	141,202	-	-	10,383	5,561	157,146
GRAND TOTAL	**448,681**	**163,014**	**677,910**	**34,194**	**256,511**	**1,580,310**

3/4/88 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0188
February 25, 1988

JANUARY

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,251,312	1,693,794	-26.1%	160,182	406,745	-60.6%	1,411,494	2,100,539	-32.8%
(+) Production	711,133	583,580	21.9%	141,697	71,712	97.6%	852,830	655,292	30.1%
(-) Ending Inventory	1,007,452	1,432,793	-29.7%	193,052	383,854	-49.7%	1,200,504	1,816,647	-33.9%
(=) Total Disappearance	954,993	844,581	13.1%	108,827	94,603	15.0%	1,063,820	939,184	13.3%
(-) Exports	328,452	221,919	48.0%	29,195	24,627	18.5%	357,647	246,546	45.1%
(=) Disappearance-Canada & United States	626,541	622,662	.6%	79,632	69,976	13.8%	706,173	692,638	2.0%

SEVEN MONTHS (JULY-JANUARY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1987/88	'86/87	Change %	UNITED STATES PRODUCERS 1987/88	'86/87	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	4,435,317	4,048,458	9.6%	847,263	778,237	8.9%	5,282,580	4,826,695	9.4%
(-) Ending Inventory	1,007,452	1,432,793	-29.7%	193,052	383,854	-49.7%	1,200,504	1,816,647	-33.9%
(=) Total Disappearance	4,687,541	4,305,899	8.9%	873,831	688,605	26.9%	5,561,372	4,994,504	11.3%
(-) Exports	1,993,370	1,676,106	18.9%	324,087	343,333	-5.6%	2,317,457	2,019,439	14.8%
(=) Disappearance-Canada & United States	2,694,171	2,629,793	2.4%	549,744	345,272	59.2%	3,243,915	2,975,065	9.0%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411	1,200					
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY 1988

	PRODUCTION		ENDING INVENTORY January 31				DISAPPEARANCE	
	1988 JAN	1987	MINE SITE	OFFSITE	1988	1987	1988 JAN	1987
MURIATE								
Special Std.	15,771	26,208	19,988	26,282	46,270	32,691	15,391	24,308
Standard	231,724	156,349	214,613	221,654	436,267	532,687	281,687	190,804
Chemical	9,325	4,694	7,081	3,988	11,069	9,876	5,640	3,673
Coarse	246,355	165,689	106,881	87,801	194,682	339,502	367,405	350,836
Granular	275,078	215,855	224,818	154,379	379,197	575,345	322,828	295,526
Soluble	52,486	70,594	40,013	51,660	91,673	248,878	48,970	58,344
SULPHATES	22,091	15,903	29,397	11,949	41,346	77,668	21,899	15,693
TOTAL	852,830	655,292	642,791	557,713	1,200,504	1,816,647	1,063,820	939,184

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY	
	1988 JAN	1987	1988 JAN	1987	1988 JAN	1987	1988 JAN	1987	1988	1987
MURIATE										
Special Std	-	16	8,590	24,296	-	-	-	-	8,590	24,312
Standard	30,836	37,571	253,952	160,009	18,647	21,323	-	271	303,435	219,174
Chemical	-	-	-	-	5,423	3,451	198	175	5,621	3,626
Coarse	380,514	356,781	4,177	28,923	-	-	-	-	384,691	385,704
Granular	212,080	257,486	64,098	24,547	-	-	-	-	276,178	282,033
Soluble	28,140	51,340	7,011	3,111	8,691	9,677	10,877	-	54,719	64,128
SULPHATES	13,623	14,476	8,744	5,199	669	140	-	15	23,036	19,830
TOTAL	665,193	717,670	346,572	246,085	33,430	34,591	11,075	461	1,056,270	998,807

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY 1988

	PRODUCTION		ENDING INVENTORY January 31				DISAPPEARANCE	
	1988 JAN	1987	MINE SITE	OFFSITE	1988	1987	1988 JAN	1987
MURIATE								
Special Standard	15,771	26,208	19,988	26,282	46,270	32,691	15,391	24,308
Standard	190,393	154,206	156,710	219,568	376,278	389,233	251,862	170,457
Chemical	8,226	5,336	5,650	3,988	9,638	6,999	4,842	2,367
Coarse	234,325	157,395	102,756	87,801	190,557	325,157	355,965	338,280
Granular	215,661	174,152	144,907	152,512	297,419	433,128	280,652	252,975
Soluble	46,757	66,283	35,630	51,660	87,290	245,585	46,281	56,194
TOTAL	711,133	583,580	465,641	541,811	1,007,452	1,432,793	954,993	844,581

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JANUARY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988 JAN	1987	1988 JAN	1987	1988 JAN	1987	1988 JAN	1987	1988	1987
MURIATE										
Special Std	-	16	8,590	24,296	-	-	-	-	8,590	24,312
Standard	20,124	27,981	249,939	157,891	8,295	7,759	-	-	278,358	193,631
Chemical	-	-	-	-	4,677	2,179	198	175	4,875	2,354
Coarse	371,175	349,270	2,362	23,407	-	-	-	-	373,537	372,677
Granular	183,845	214,384	49,475	13,039	-	-	-	-	233,320	227,423
Soluble	25,960	50,657	7,011	3,111	8,179	8,212	10,877	-	52,027	61,980
TOTAL	601,104	642,308	317,377	221,744	21,151	18,150	11,075	175	950,707	882,377

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JANUARY 1988

	PRODUCTION			ENDING INVENTORY January 31				DISAPPEARANCE		
	1988	JAN	1987	MINE SITE	OFFSITE	1988	1987	1988	JAN	1987
MURIATE										
Standard	41,331		2,143	57,903	2,086	59,989	143,454	29,825		20,347
Chemical	1,099		-642	1,431	0	1,431	2,877	798		1,306
Coarse	12,030		8,294	4,125	0	4,125	14,345	11,440		12,556
Granular	59,417		41,703	79,911	1,867	81,778	142,217	42,176		42,551
Soluble	5,729		4,311	4,383	0	4,383	3,293	2,689		2,150
SULPHATES	22,091		15,903	29,397	11,949	41,346	77,668	21,899		15,693
TOTAL	141,697		71,712	177,150	15,902	193,052	383,854	108,827		94,603

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY	
	1988	JAN 1987	1988	JAN 1987	1988	JAN 1987	1988	JAN 1987	1988	1987
MURIATE										
Standard	10,712	9,590	4,013	2,118	10,352	13,564	-	271	25,077	25,543
Chemical	-	-	-	-	746	1,272	-	-	746	1,272
Coarse	9,339	7,511	1,815	5,516	-	-	-	-	11,154	13,027
Granular	28,235	43,102	14,623	11,508	-	-	-	-	42,858	54,610
Soluble	2,180	683	-	-	512	1,465	-	-	2,692	2,148
SULPHATES	13,623	14,476	8,744	5,199	669	140	-	15	23,036	19,830
TOTAL	64,089	75,362	29,195	24,341	12,279	16,441	-	286	105,563	116,430

4/12/88 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0288
April 7, 1988

FEBRUARY

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,007,452	1,432,793	-29.7%	193,052	383,854	-49.7%	1,200,504	1,816,647	-33.9%
(+) Production	807,097	677,983	19.0%	134,280	100,631	33.4%	941,377	778,614	20.9%
(-) Ending Inventory	1,120,420	1,479,403	-24.3%	202,661	389,932	-48.0%	1,323,081	1,869,335	-29.2%
(=) Total Disappearance	694,129	651,373	9.9%	124,671	94,553	31.9%	818,800	725,926	12.8%
(-) Exports	338,926	262,165	29.3%	41,359	12,096	241.9%	380,285	274,261	38.7%
(=) Disappearance-Canada & United States	355,203	369,208	-3.8%	83,312	82,457	1.0%	438,515	451,665	-2.9%

EIGHT MONTHS (JULY-FEBRUARY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1987/88	'86/87	Change %	UNITED STATES PRODUCERS 1987/88	'86/87	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	5,242,414	4,726,441	10.9%	981,543	878,868	11.7%	6,223,957	5,605,309	11.0%
(-) Ending Inventory	1,120,420	1,479,403	-24.3%	202,661	389,932	-48.0%	1,323,081	1,869,335	-29.2%
(=) Total Disappearance	5,381,670	4,937,272	9.0%	998,502	783,158	27.5%	6,380,172	5,720,430	11.5%
(-) Exports	2,332,296	1,938,271	20.3%	365,446	355,429	2.8%	2,697,742	2,293,700	17.6%
(=) Disappearance-Canada & United States	3,049,374	2,999,001	1.7%	631,056	427,729	48.0%	3,682,430	3,426,730	7.5%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411	1,200	1,323				
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

FEBRUARY 1988

	PRODUCTION		ENDING INVENTORY February 29				DISAPPEARANCE	
	1988 FEB	1987	MINE SITE	OFFSITE	1988	1987	1988 FEB	1987
MURIATE								
Special Standard	17,933	36,946	11,858	22,704	34,562	37,915	29,641	31,722
Standard	292,538	207,058	200,250	224,811	425,061	554,963	303,744	184,782
Chemical	7,717	8,718	9,046	3,703	12,749	13,477	6,037	5,117
Coarse	245,080	206,694	91,841	187,601	279,442	358,437	160,320	187,759
Granular	295,939	242,567	236,784	190,598	427,382	587,381	247,754	230,531
Soluble	60,737	56,712	44,077	58,986	103,063	241,924	49,347	63,666
Sulphates	21,433	19,919	23,773	17,049	40,822	75,238	21,957	22,349
TOTAL:	941,377	778,614	617,629	705,452	1,323,081	1,869,335	818,800	725,926

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		FEBRUARY	
	1988 FEB	1987	1988 FEB	1987	1988 FEB	1987	1988 FEB	1987	1988	1987
MURIATE										
Special Std	15	97	23,158	35,208	-	-	-	-	23,173	35,305
Standard	46,682	33,215	230,735	177,986	23,785	18,519	-	324	301,202	230,044
Chemical	-	-	-	-	4,282	4,729	313	413	4,595	5,142
Coarse	129,420	162,531	45,382	10,950	-	-	-	-	174,802	173,481
Granular	160,151	200,502	64,345	27,494	-	-	-	-	224,496	227,996
Soluble	30,553	35,084	6,692	7,583	9,973	3,918	5,022	8,701	52,240	55,286
Sulphates	17,023	13,697	4,610	5,584	523	281	28	18	22,184	19,580
TOTAL:	383,844	445,126	374,922	264,805	38,563	27,447	5,363	9,456	802,692	746,834

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

FEBRUARY 1988

	PRODUCTION		ENDING INVENTORY February 29				DISAPPEARANCE	
	1988 FEB	1987	MINE SITE	OFFSITE	1988	1987	1988 FEB	1987
MURIATE								
Special Standard	17,933	36,946	11,858	22,704	34,562	37,915	29,641	31,722
Standard	252,308	180,922	141,286	224,660	365,946	413,439	262,640	156,716
Chemical	7,203	7,802	7,518	3,703	11,221	10,887	5,620	3,914
Coarse	232,944	197,568	87,473	187,601	275,074	345,391	148,427	177,334
Granular	241,839	198,608	146,578	190,815	337,393	430,608	201,865	201,128
Soluble	54,870	56,137	37,238	58,986	96,224	241,163	45,936	60,559
TOTAL:	807,097	677,983	431,951	688,469	1,120,420	1,479,403	694,129	631,373

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		FEBRUARY	
	1988 FEB	1987	1988 FEB	1987	1988 FEB	1987	1988 FEB	1987	1988	1987
MURIATE										
Special Std	15	97	23,158	35,208	-	-	-	-	23,173	35,305
Standard	34,325	28,454	215,189	172,876	10,925	13,898	-	-	260,439	215,228
Chemical	-	-	-	-	3,865	3,491	313	413	4,178	3,904
Coarse	117,599	153,910	46,773	10,950	-	-	-	-	164,372	164,860
Granular	136,061	172,978	41,834	26,434	-	-	-	-	177,895	199,412
Soluble	28,181	35,084	6,692	7,583	8,988	3,918	4,967	8,701	48,828	55,286
TOTAL:	316,181	390,523	333,646	253,051	23,778	21,307	5,280	9,114	678,885	673,995

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

FEBRUARY 1988

	PRODUCTION		ENDING INVENTORY February 29				DISAPPEARANCE	
	1988 FEB	1987	MINE SITE	OFFSITE	1988	1987	1988 FEB	1987
MURIATE								
Standard	40,230	26,136	58,964	151	59,115	141,524	41,104	28,066
Chemical	514	916	1,528	-	1,528	2,590	417	1,203
Coarse	12,136	9,126	4,368	-	4,368	13,046	11,893	10,425
Granular	54,100	43,959	90,206	(217)	89,989	156,773	45,889	29,403
Soluble	5,867	575	6,839	-	6,839	761	3,411	3,107
Sulphates	21,433	19,919	23,773	17,049	40,822	75,238	21,957	22,349
TOTAL:	134,280	100,631	185,678	16,983	202,661	389,932	124,671	94,553

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		FEBRUARY	
	1988 FEB	1987	1988 FEB	1987	1988 FEB	1987	1988 FEB	1987	1988	1987
MURIATE										
Standard	12,357	4,761	15,546	5,110	12,860	4,621	-	324	40,763	14,816
Chemical	-	-	-	-	417	1,238	-	-	417	1,238
Coarse	11,821	8,621	(1,391)	-	-	-	-	-	10,430	8,621
Granular	24,090	27,524	22,511	1,060	-	-	-	-	46,601	28,584
Soluble	2,372	-	-	-	985	-	55	-	3,412	-
Sulphates	17,023	13,697	4,610	5,584	523	281	28	18	22,184	19,580
TOTAL:	67,663	54,603	41,276	11,754	14,785	6,140	83	342	123,807	72,839

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0388
April 29, 1988

MARCH

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,120,420	1,479,403	-24.3%	202,661	389,932	-48.0%	1,323,081	1,869,335	-29.2%
(+) Production	917,968	782,426	17.3%	148,975	123,578	20.6%	1,066,943	906,004	17.8%
(-) Ending Inventory	1,373,727	1,410,207	-2.6%	178,268	352,773	-49.5%	1,551,995	1,762,980	-12.0%
(=) Total Disappearance	664,661	851,622	-22.0%	173,368	160,737	7.9%	838,029	1,012,359	-17.2%
(-) Exports	375,183	387,791	-3.3%	53,429	20,836	156.4%	428,612	408,627	4.9%
(=) Disappearance-Canada & United States	289,478	463,831	-37.6%	119,939	139,901	-14.3%	409,417	603,732	-32.2%

NINE MONTHS (JULY-MARCH) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1987/88	'86/87	Change %	UNITED STATES PRODUCERS 1987/88	'86/87	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	6,160,382	5,508,867	11.8%	1,130,518	1,002,446	12.8%	7,290,900	6,511,313	12.0%
(-) Ending Inventory	1,373,727	1,410,207	-2.6%	178,268	352,773	-49.5%	1,551,995	1,762,980	-12.0%
(=) Total Disappearance	6,046,331	5,788,894	4.4%	1,171,870	943,895	24.2%	7,218,201	6,732,789	7.2%
(-) Exports	2,707,479	2,326,062	16.4%	418,875	376,265	11.3%	3,126,354	2,702,327	15.7%
(=) Disappearance-Canada & United States	3,338,852	3,462,832	-3.6%	752,995	567,630	32.7%	4,091,847	4,030,462	1.5%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411	1,200	1,323	1,552			
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

MARCH 1988

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1988 MAR	1987	MINE SITE	OFFSITE	1988	1987	1988 MAR	1987
MURIATE								
Special Standard	14,065	47,836	12,561	20,605	33,166	42,546	15,461	43,205
Standard	323,484	210,835	242,443	188,176	430,619	426,725	317,926	339,073
Chemical	5,654	10,058	5,329	3,385	8,714	13,932	9,689	9,603
Coarse	285,239	238,923	75,668	344,619	420,287	407,358	144,394	190,002
Granular	332,327	311,763	192,071	301,909	493,980	558,644	265,729	340,490
Soluble	79,558	64,561	51,553	77,869	129,422	246,225	53,199	60,260
Sulphates	26,616	22,028	21,962	13,845	35,807	67,540	31,631	29,726
TOTAL:	1,066,943	906,004	601,587	950,408	1,551,995	1,762,970	838,029	1,012,359

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MARCH	
	1988 MAR	1987	1988 MAR	1987	1988 MAR	1987	1988 MAR	1987	1988	1987
MURIATE										
Special Std	-	-	14,852	42,586	-	-	-	-	14,852	42,586
Standard	29,093	43,546	258,422	290,676	24,809	15,103	333	325	312,657	349,650
Chemical	-	-	-	-	4,632	8,648	113	414	4,745	9,062
Coarse	128,256	191,347	12,967	17,056	-	-	-	-	141,223	208,403
Granular	181,420	248,267	69,545	38,730	-	-	-	-	250,965	286,997
Soluble	39,076	38,822	11,182	6,715	10,956	9,736	8,033	-	69,247	55,273
Sulphates	17,466	15,524	14,234	12,125	659	241	-	-	32,359	27,890
TOTAL:	395,311	537,506	381,202	407,888	41,056	33,728	8,479	739	826,048	979,861

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

MARCH 1988

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1988 MAR	1987	MINE SITE	OFFSITE	1988	1987	1988 MAR	1987
MURIATE								
Special Standard	14,065	47,836	12,561	20,605	33,166	42,546	15,461	43,205
Standard	282,723	181,628	185,534	188,085	373,619	300,521	275,050	294,546
Chemical	4,793	8,472	3,810	3,385	7,195	11,728	8,819	7,631
Coarse	268,803	228,969	72,162	344,245	416,407	403,523	127,470	170,837
Granular	274,338	254,512	120,109	301,905	422,014	406,706	189,717	278,404
Soluble	73,246	61,009	43,457	77,869	121,326	245,173	48,144	56,399
TOTAL:	917,968	782,426	437,633	936,094	1,373,727	1,410,197	664,661	851,622

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988 MAR	1987	1988 MAR	1987	1988 MAR	1987	1988 MAR	1987	1988	1987
MURIATE										
Special Std	-	-	14,852	42,586	-	-	-	-	14,852	42,586
Standard	15,001	33,422	245,332	283,833	11,980	9,873	-	-	272,313	327,128
Chemical	-	-	-	-	3,825	7,304	113	414	3,938	7,718
Coarse	111,341	182,560	12,967	17,056	-	-	-	-	124,308	199,616
Granular	129,887	196,036	43,828	37,187	-	-	-	-	173,715	233,223
Soluble	35,549	38,822	11,182	6,715	9,780	9,736	7,978	-	64,489	55,273
TOTAL:	291,778	450,840	328,161	387,377	25,585	26,913	8,091	414	653,615	865,544

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

MARCH 1988

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1988 MAR	1987	MINE SITE	OFFSITE	1988	1987	1988 MAR	1987
MURIATE								
Standard	40,761	29,207	56,909	91	57,000	126,204	42,876	44,527
Chemical	861	1,586	1,519	-	1,519	2,204	870	1,972
Coarse	16,436	9,954	3,506	374	3,880	3,835	16,924	19,165
Granular	57,989	57,251	71,962	4	71,966	151,938	76,012	62,086
Soluble	6,312	3,552	8,096	-	8,096	1,052	5,055	3,261
Sulphates	26,616	22,028	21,962	13,845	35,807	67,540	31,631	29,726
TOTAL:	148,975	123,578	163,954	14,314	178,268	352,773	173,368	160,737

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MARCH	
	1988 MAR	1987	1988 MAR	1987	1988 MAR	1987	1988 MAR	1987	1988	1987
MURIATE										
Standard	14,092	10,124	13,090	6,843	12,829	5,230	333	325	40,344	22,522
Chemical	-	-	-	-	807	1,344	-	-	807	1,344
Coarse	16,915	8,787	-	-	-	-	-	-	16,915	8,787
Granular	51,533	52,231	25,717	1,543	-	-	-	-	77,250	53,774
Soluble	3,527	-	-	-	1,176	-	55	-	4,758	-
Sulphates	17,466	15,524	14,234	12,125	659	241	-	-	32,359	27,890
TOTAL:	103,533	86,666	53,041	20,511	15,471	6,815	388	325	172,433	114,317

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

JANUARY-MARCH

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1988	1987	Change %	1988	1987	Change %	1988	1987	Change %
Beginning Inventory	1,251,312	1,693,794	-26.1%	160,182	406,745	-60.6%	1,411,494	2,100,539	-32.8%
(+) Production	2,436,198	2,043,989	19.2%	424,952	295,921	43.6%	2,861,150	2,339,910	22.3%
(-) Ending Inventory	1,373,727	1,410,207	-2.6%	178,268	352,773	-49.5%	1,551,995	1,762,980	-12.0%
(=) Total Disappearance	2,313,783	2,327,576	- .6%	406,866	349,893	16.3%	2,720,649	2,677,469	1.6%
(-) Exports	1,003,630	871,875	15.1%	123,983	57,559	115.4%	1,127,613	929,434	21.3%
(=) Disappearance-Canada & United States	1,310,153	1,455,701	-10.0%	282,883	292,334	-3.2%	1,593,036	1,748,035	-8.9%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1988 & 1987

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1988	JAN-MAR 1987	MINE SITE	OFFSITE	1988	1987	1988	JAN-MAR 1987
MURIATE								
Special Standard	47,769	110,990	12,561	20,605	33,166	42,546	60,493	99,235
Standard	847,746	574,242	242,443	188,176	430,619	426,725	903,357	714,659
Chemical	22,696	23,470	5,329	3,385	8,714	13,932	21,366	18,393
Coarse	776,674	611,306	75,668	344,619	420,287	407,358	672,119	728,597
Granular	903,344	770,185	192,071	301,909	493,980	558,644	836,311	866,547
Soluble	192,781	191,867	51,553	77,869	129,422	246,225	151,516	182,270
Sulphates	70,140	57,850	21,962	13,845	35,807	67,540	75,487	67,768
TOTAL:	2,861,150	2,339,910	601,587	950,408	1,551,995	1,762,970	2,720,649	2,677,469

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY-MARCH	
	1988	JAN-MAR 1987	1988	JAN-MAR 1987	1988	JAN-MAR 1987	1988	JAN-MAR 1987	1988	1987
MURIATE										
Special Std	15	16	46,600	102,090	-	-	-	-	46,615	102,106
Standard	106,612	114,429	743,109	628,671	67,241	54,945	333	1,333	917,295	799,378
Chemical	-	-	-	-	14,337	16,828	624	589	14,961	17,417
Coarse	638,191	710,659	62,526	56,929	-	-	-	-	700,717	767,588
Granular	553,653	706,255	197,988	90,771	-	-	-	-	751,641	797,026
Soluble	97,769	125,246	24,885	17,409	29,620	23,331	23,932	8,701	176,206	174,687
Sulphates	48,112	43,697	27,588	22,908	1,851	662	28	33	77,579	67,300
TOTAL:	1,444,352	1,700,302	1,102,696	918,778	113,049	95,766	24,917	10,656	2,685,014	2,725,502

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

JANUARY - MARCH 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	2,672	0	0	0	0	2,672
Australia	26	8,483	20,305	0	1,359	30,173
Bangladesh	13,889	0	0	0	0	13,889
Brazil	36,342	13,802	56,331	0	0	106,475
Chile	25,048	0	0	0	5,755	30,803
China	239,156	0	0	0	12,130	251,286
Columbia	7,665	7,937	2,087	0	1,664	19,353
Costa Rica	1,670	0	991	0	800	3,461
Denmark	35,688	0	0	0	0	35,688
Dom. Republic	0	0	7,757	0	0	7,757
Ecuador	4,740	(1,389)	2,083	0	0	5,434
Guatemala	0	0	470	0	0	470
Holland	3,335	0	32,870	0	0	36,205
Honduras	2,333	0	0	0	0	2,333
India	41,653	0	0	0	0	41,653
Indonesia	40,774	0	0	0	0	40,774
Ireland	0	0	2,842	0	0	2,842
Jamaica	0	0	2,207	0	0	2,207
Japan	42,953	15,329	5,753	24,256	1,276	89,567
Korea	71,102	0	0	0	0	71,102
Malaysia	77,997	0	0	0	0	77,997
Mexico	13,298	16,551	14,795	0	1,125	45,769
New Zealand	21,623	0	1,705	629	0	23,957
Nigeria	5,952	0	0	0	0	5,952
Peru	4,424	0	0	0	2,627	7,051
Philippines	23,187	0	0	0	0	23,187
Puerto Rico	0	1,813	0	0	319	2,132
South Africa	0	0	5,368	0	533	5,901
Sri Lanka	32,256	0	0	0	0	32,256
Switzerland	14,236	0	14,896	0	0	29,132
Taiwan	27,690	0	0	0	0	27,690
Venezuela	0	0	27,528	0	0	27,528
TOTAL AG:	789,709	62,526	197,988	24,885	27,588	1,102,696
NON-AGRICULTURAL						
Italy	0	-	-	9,145	0	9,145
Japan	487	-	-	6,699	0	7,186
Korea	0	-	-	7,978	0	7,978
Mexico	333	-	-	110	28	471
Pakistan	12	-	-	0	0	12
United Kingdom	125	-	-	0	0	125
TOTAL NON-AG:	957	-	-	23,932	28	24,917
TOTAL EXPORTS:	**790,666**	**62,526**	**197,988**	**48,817**	**27,616**	**1,127,613**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1988 & 1987

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1988 JAN-MAR	1987	MINE SITE	OFFSITE	1988	1987	1988 JAN-MAR	1987
MURIATE								
Special Standard	47,769	110,990	12,561	20,605	33,166	42,546	60,493	99,235
Standard	725,424	516,756	185,534	188,085	373,619	300,521	789,552	621,719
Chemical	20,222	21,610	3,810	3,385	7,195	11,728	19,281	13,912
Coarse	736,072	583,932	72,162	344,245	416,407	403,523	631,862	686,451
Granular	731,838	627,272	120,109	301,905	422,014	406,706	672,234	732,507
Soluble	174,873	183,429	43,457	77,869	121,326	245,173	140,361	173,752
TOTAL:	2,436,198	2,043,989	437,633	936,094	1,373,727	1,410,197	2,313,783	2,327,576

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY-MARCH	
	1988 JAN-MAR	1987	1988 JAN-MAR	1987	1988 JAN-MAR	1987	1988 JAN-MAR	1987	1988	1987
MURIATE										
Special Std	15	16	46,600	102,090	-	-	-	-	46,615	102,106
Standard	69,451	89,954	710,460	614,600	31,200	31,530	-	413	811,111	736,497
Chemical	-	-	-	-	12,367	12,974	624	589	12,991	13,563
Coarse	600,116	685,740	62,102	51,413	-	-	-	-	662,218	737,153
Granular	449,795	583,398	135,137	76,660	-	-	-	-	584,932	660,058
Soluble	89,690	124,563	24,885	17,409	26,947	21,866	23,822	8,701	165,344	172,539
TOTAL:	1,209,067	1,483,671	979,184	862,172	70,514	66,370	24,446	9,703	2,283,211	2,421,916

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JANUARY - MARCH 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Argentina	2,672	0	0	0	2,672
Australia	26	8,483	20,305	0	28,814
Bangladesh	13,889	0	0	0	13,889
Brazil	26,857	13,802	35,135	0	75,794
Chile	25,048	0	0	0	25,048
China	239,156	0	0	0	239,156
Columbia	0	7,937	0	0	7,937
Costa Rica	1,670	0	0	0	1,670
Denmark	35,688	0	0	0	35,688
Holland	3,335	0	32,870	0	36,205
India	41,653	0	0	0	41,653
Indonesia	40,774	0	0	0	40,774
Ireland	0	0	2,842	0	2,842
Jamaica	0	0	2,207	0	2,207
Japan	40,208	15,329	5,753	24,256	85,546
Korea	71,102	0	0	0	71,102
Malaysia	77,997	0	0	0	77,997
Mexico	12,052	16,551	14,718	0	43,321
New Zealand	21,612	0	1,705	629	23,946
Nigeria	5,952	0	0	0	5,952
Philippines	23,187	0	0	0	23,187
South Africa	0	0	5,368	0	5,368
Sri Lanka	32,256	0	0	0	32,256
Switzerland	14,236	0	0	0	14,236
Taiwan	27,690	0	0	0	27,690
Venezuela	0	0	14,234	0	14,234
TOTAL AG:	757,060	62,102	135,137	24,885	979,184
NON-AGRICULTURAL					
Italy	0	-	-	9,145	9,145
Japan	487	-	-	6,699	7,186
Korea	0	-	-	7,978	7,978
Pakistan	12	-	-	0	12
United Kingdom	125	-	-	0	125
TOTAL NON-AG:	624	-	-	23,822	24,446
TOTAL EXPORTS:	**757,684**	**62,102**	**135,137**	**48,707**	**1,003,630**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1988 & 1987

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1988 JAN-MAR	1987	MINE SITE	OFFSITE	1988	1987	1988 JAN-MAR	1987
MURIATE								
Standard	122,322	57,486	56,909	91	57,000	126,204	113,805	92,940
Chemical	2,474	1,860	1,519	-	1,519	2,204	2,085	4,481
Coarse	40,602	27,374	3,506	374	3,880	3,835	40,257	42,146
Granular	171,506	142,913	71,962	4	71,966	151,938	164,077	134,040
Soluble	17,908	8,438	8,096	-	8,096	1,052	11,155	8,518
Sulphates	70,140	57,850	21,962	13,845	35,807	67,540	75,487	67,768
TOTAL:	424,952	295,921	163,954	14,314	178,268	352,773	406,866	349,893

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY-MARCH	
	1988 JAN-MAR	1987	1988 JAN-MAR	1987	1988 JAN-MAR	1987	1988 JAN-MAR	1987	1988	1987
MURIATE										
Standard	37,161	24,475	32,649	14,071	36,041	23,415	333	920	106,184	62,881
Chemical	-	-	-	-	1,970	3,854	-	-	1,970	3,854
Coarse	38,075	24,919	424	5,516	-	-	-	-	38,499	30,435
Granular	103,858	122,857	62,851	14,111	-	-	-	-	166,709	136,968
Soluble	8,079	683	-	-	2,673	1,465	110	-	10,862	2,148
Sulphates	48,112	43,697	27,588	22,908	1,851	662	28	33	77,579	67,300
TOTAL:	235,285	216,631	123,512	56,606	42,535	29,396	471	953	401,803	303,586

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

JANUARY - MARCH 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	1,359	1,359
Brazil	9,485	0	21,196	0	0	30,681
Chile	0	0	0	0	5,755	5,755
China	0	0	0	0	12,130	12,130
Columbia	7,665	0	2,087	0	1,664	11,416
Costa Rica	0	0	991	0	800	1,791
Dom. Republic	0	0	7,757	0	0	7,757
Ecuador	4,740	(1,389)	2,083	0	0	5,434
Guatemala	0	0	470	0	0	470
Honduras	2,333	0	0	0	0	2,333
Japan	2,745	0	0	0	1,276	4,021
Mexico	1,246	0	77	0	1,125	2,448
New Zealand	11	0	0	0	0	11
Peru	4,424	0	0	0	2,627	7,051
Puerto Rico	0	1,813	0	0	319	2,132
South Africa	0	0	0	0	533	533
Switzerland	0	0	14,896	0	0	14,896
Venezuela	0	0	13,294	0	0	13,294
TOTAL AG:	32,649	424	62,851	0	27,588	123,512
NON-AGRICULTURAL						
Mexico	333	-	-	110	28	471
TOTAL NON-AG:	333	-	-	110	28	471
TOTAL EXPORTS:	**32,982**	**424**	**62,851**	**110**	**27,616**	**123,983**

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0488
June 9, 1988

APRIL

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,373,727	1,410,207	-2.6%	178,268	352,773	-49.5%	1,551,995	1,762,980	-12.0%
(+) Production	823,123	758,846	9.3%	136,619	116,083	17.7%	965,742	874,929	10.4%
(-) Ending Inventory	1,308,460	1,219,275	7.3%	150,737	291,115	-48.2%	1,459,197	1,510,390	-3.4%
(=) Total Disappearance	894,390	949,778	-5.8%	164,150	177,741	-7.6%	1,058,540	1,127,519	-6.1%
(-) Exports	345,005	319,980	7.8%	33,259	86,062	-61.4%	378,264	406,042	-6.8%
(=) Disappearance-Canada & United States	549,385	629,798	-12.8%	130,891	91,679	42.8%	680,276	721,477	-5.7%

TEN MONTHS (JULY-APRIL) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1987/88	'86/87	Change %	UNITED STATES PRODUCERS 1987/88	'86/87	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	6,989,505	6,267,713	11.5%	1,267,137	1,118,529	13.3%	8,256,642	7,386,242	11.8%
(-) Ending Inventory	1,308,460	1,219,275	7.3%	150,737	291,115	-48.2%	1,459,197	1,510,390	-3.4%
(=) Total Disappearance	6,940,721	6,738,672	3.0%	1,336,020	1,121,636	19.1%	8,276,741	7,860,308	5.3%
(-) Exports	3,052,484	2,646,042	15.4%	452,134	462,327	-2.2%	3,504,618	3,108,369	12.7%
(=) Disappearance-Canada & United States	3,888,237	4,092,630	-5.0%	883,886	659,309	34.1%	4,772,123	4,751,939	.4%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411	1,200	1,323	1,552	1,459		
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL 1988

	PRODUCTION		ENDING INVENTORY April 31				DISAPPEARANCE	
	1988 APR	1987	MINE SITE	OFFSITE	1988	1987	1988 APR	1987
MURIATE								
Special Standard	29,358	47,836	20,577	27,709	48,286	58,511	14,238	4,458
Standard	282,505	206,855	191,168	188,937	380,105	349,178	333,019	309,497
Chemical	5,821	9,256	3,792	3,653	7,445	10,850	7,090	6,294
Coarse	254,142	245,805	61,883	348,522	410,405	370,214	264,024	279,216
Granular	297,573	304,672	138,368	349,187	487,555	466,129	303,998	394,985
Soluble	72,268	63,650	32,677	58,126	90,803	201,772	110,887	98,830
Sulphates	24,075	20,435	20,152	14,446	34,598	53,736	25,284	34,239
TOTAL:	965,742	898,509	468,617	990,580	1,459,197	1,510,390	1,058,540	1,127,519

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL	
	1988 APR	1987	1988 APR	1987	1988 APR	1987	1988 APR	1987	1988	1987
MURIATE										
Special Std	-	-	5,475	4,655	-	-	-	-	5,475	4,655
Standard	26,679	38,762	293,150	273,670	20,017	15,596	407	271	340,253	328,299
Chemical	-	-	-	-	7,288	6,850	603	125	7,891	6,975
Coarse	273,121	249,988	5,987	35,200	-	-	-	-	279,108	285,188
Granular	260,428	357,467	34,458	53,560	-	-	-	-	294,886	411,027
Soluble	73,729	65,698	13,828	6,778	10,470	12,556	14,825	17,985	112,852	103,017
Sulphates	16,089	20,501	9,474	13,798	614	305	57	-	26,234	34,604
TOTAL:	650,046	732,416	362,372	387,661	38,389	35,307	15,892	18,381	1,066,699	1,173,765

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

APRIL 1988

	PRODUCTION			ENDING INVENTORY April 31				DISAPPEARANCE		
	1988 APR		1987	MINE SITE	OFFSITE	1988	1987	1988 APR		1987
MURIATE										
Special Standard	29,358		47,836	20,577	27,709	48,286	58,511	14,238		4,458
Standard	247,711		181,628	139,283	189,003	328,286	241,945	293,044		265,299
Chemical	4,993		8,472	2,224	3,653	5,877	8,418	6,311		5,738
Coarse	237,216		228,969	56,938	348,220	405,158	366,045	248,465		262,714
Granular	241,657		254,512	84,057	349,253	433,310	342,908	230,361		316,108
Soluble	68,188		61,009	29,417	58,126	87,543	201,448	101,971		95,461
TOTAL:	829,123		782,426	332,496	975,964	1,308,460	1,219,275	894,390		949,778

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL	
	1988 APR	1987	1988 APR	1987	1988 APR	1987	1988 APR	1987	1988	1987
MURIATE										
Special Std	-	-	5,475	4,655	-	-	-	-	5,475	4,655
Standard	14,324	23,370	277,666	222,126	10,095	8,100	-	-	302,085	253,596
Chemical	-	-	-	-	6,700	4,320	413	125	7,113	4,445
Coarse	257,644	232,518	5,575	26,717	-	-	-	-	263,219	259,235
Granular	193,165	284,397	27,223	41,594	-	-	-	-	220,388	325,991
Soluble	65,939	62,316	13,828	6,778	9,156	9,564	14,825	17,985	103,748	96,643
TOTAL:	531,072	602,601	329,767	301,870	25,951	21,984	15,238	18,110	902,028	944,565

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

APRIL 1988

	PRODUCTION		ENDING INVENTORY April 31				DISAPPEARANCE	
	1988 APR	1987	MINE SITE	OFFSITE	1988	1987	1988 APR	1987
MURIATE								
Standard	34,794	25,227	51,885	-66	51,819	107,233	39,975	44,198
Chemical	828	784	1,568	-	1,568	2,432	779	556
Coarse	16,926	16,836	4,945	302	5,247	4,169	15,559	16,502
Granular	55,916	50,160	54,311	-66	54,245	123,221	73,637	78,877
Soluble	4,080	2,641	3,260	-	3,260	324	8,916	3,369
Sulphates	24,075	20,435	20,152	14,446	34,598	53,736	25,284	34,239
TOTAL:	136,619	116,083	136,121	14,616	150,737	291,115	164,150	177,741

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL	
	1988 APR	1987	1988 APR	1987	1988 APR	1987	1988 APR	1987	1988	1987
MURIATE										
Standard	12,355	15,392	15,484	51,544	9,922	7,496	407	271	38,168	74,703
Chemical	-	-	-	-	588	2,530	190	-	778	2,530
Coarse	15,477	17,470	412	8,483	-	-	-	-	15,889	25,953
Granular	67,263	73,070	7,235	11,966	-	-	-	-	74,498	85,036
Soluble	7,790	3,382	-	-	1,314	2,992	-	-	9,104	6,374
Sulphates	16,089	20,501	9,474	13,798	614	305	57	-	26,234	34,604
TOTAL:	118,974	129,815	32,605	85,791	12,438	13,323	654	271	164,671	229,200

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0588
July 7, 1988

MAY

	CANADIAN PRODUCERS 1988	198	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,308,460	1,219,275	7.3%	150,737	291,115	-48.2%	1,459,197	1,510,390	-3.4%
(+) Production	854,579	782,004	9.3%	135,730	120,433	12.7%	990,309	902,437	9.7%
(-) Ending Inventory	1,308,488	1,309,667	- .1%	158,839	271,314	-41.5%	1,467,327	1,580,981	-7.2%
(=) Total Disappearance	854,551	691,612	23.6%	127,628	140,234	-9.0%	982,179	831,846	18.1%
(-) Exports	380,077	291,041	30.6%	42,814	55,755	-23.2%	422,891	346,796	21.9%
(=) Disappearance-Canada & United States	474,474	400,571	18.4%	84,814	84,479	.4%	559,288	485,050	15.3%

ELEVEN MONTHS (JULY-MAY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1987/88	'86/87	Change %	UNITED STATES PRODUCERS 1987/88	'86/87	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	7,844,084	7,049,717	11.3%	1,402,867	1,238,962	13.2%	9,246,951	8,288,679	11.6%
(-) Ending Inventory	1,308,488	1,309,667	- .1%	158,839	271,314	-41.5%	1,467,327	1,580,981	-7.2%
(=) Total Disappearance	7,795,272	7,430,284	4.9%	1,463,648	1,261,870	16.0%	9,258,920	8,692,154	6.5%
(-) Exports	3,393,630	2,937,083	15.5%	494,948	518,082	-4.5%	3,888,578	3,455,165	12.5%
(=) Disappearance-Canada & United States	4,401,642	4,493,201	-2.0%	968,700	743,788	30.2%	5,370,342	5,236,989	2.5%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411	1,200	1,323	1,552	1,459	1,467	
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

MAY 1988

	PRODUCTION			ENDING INVENTORY May 31				DISAPPEARANCE		
	1988	MAY	1987	MINE SITE	OFFSITE	1988	1987	1988	MAY	1987
MURIATE										
Special Standard	31,549		19,110	22,126	17,496	39,622	54,187	40,213		23,434
Standard	324,982		286,349	147,783	215,626	363,409	451,107	341,678		184,420
Chemical	13,083		5,172	5,457	4,713	10,170	9,370	10,358		6,652
Coarse	252,243		261,640	122,068	345,557	467,625	444,402	195,023		187,452
Granular	271,337		274,296	145,593	308,417	454,010	407,635	304,882		332,790
Soluble	75,776		34,439	49,259	48,222	97,481	156,544	69,098		79,667
Sulphates	21,339		21,431	16,480	18,530	35,010	57,736	20,927		17,431
TOTAL:	990,309		902,437	508,766	958,561	1,467,327	1,580,981	982,179		831,846

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			MAY	
	1988	MAY	1987	1988	MAY	1987	1988	MAY	1987	1988	MAY	1987	1988	1987
MURIATE														
Special Std	-		-	43,258		23,445	-		-	-		-	43,258	23,445
Standard	23,363		23,287	298,691		170,500	19,743		18,276	295		292	342,092	212,355
Chemical	-		-	-		-	4,424		6,169	176		263	4,600	6,432
Coarse	215,525		160,764	2,139		23,025	-		-	-		-	217,664	183,789
Granular	198,257		223,588	64,720		93,583	-		-	-		-	262,977	317,171
Soluble	48,831		36,666	3,448		23,038	9,718		4,149	4,580		10,361	66,577	74,214
Sulphates	15,223		12,724	5,584		2,237	839		217	-		52	21,646	15,230
TOTAL:	501,199		457,029	417,840		335,828	34,724		28,811	5,051		10,968	958,814	832,636

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

MAY 1988

	PRODUCTION		ENDING INVENTORY May 31				DISAPPEARANCE	
	1988 MAY	1987	MINE SITE	OFFSITE	1988	1987	1988 MAY	1987
MURIATE								
Special Standard	31,549	19,110	22,126	17,496	39,622	54,187	40,213	23,434
Standard	283,691	253,041	90,966	215,593	306,559	354,412	305,418	140,574
Chemical	13,041	5,887	4,651	4,713	9,364	9,298	9,554	5,007
Coarse	240,496	245,410	113,580	345,436	459,016	434,292	186,638	177,163
Granular	215,360	227,957	88,405	308,097	396,502	301,944	252,168	268,921
Soluble	70,442	30,599	49,203	48,222	97,425	155,534	60,560	76,513
TOTAL:	854,579	782,004	368,931	939,557	1,308,488	1,309,667	854,551	691,612

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MAY	
	1988 MAY	1987	1988 MAY	1987	1988 MAY	1987	1988 MAY	1987	1988	1987
MURIATE										
Special Std	-	-	43,258	23,445	-	-	-	-	43,258	23,445
Standard	16,501	13,739	281,529	152,816	10,985	11,357	-	-	309,015	177,912
Chemical	-	-	-	-	3,587	4,689	176	263	3,763	4,952
Coarse	208,571	153,709	1,701	20,363	-	-	-	-	210,272	174,072
Granular	165,197	188,932	45,385	60,755	-	-	-	-	210,582	249,687
Soluble	41,249	34,047	3,448	23,038	8,652	3,557	4,580	10,361	57,929	71,003
TOTAL:	431,518	390,427	375,321	280,417	23,224	19,603	4,756	10,624	834,819	701,071

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

MAY 1988

	PRODUCTION		ENDING INVENTORY May 31				DISAPPEARANCE	
	1988 MAY	1987	MINE SITE	OFFSITE	1988	1987	1988 MAY	1987
MURIATE								
Standard	41,291	33,308	56,817	33	56,850	96,695	36,260	43,846
Chemical	42	-715	806	-	806	72	804	1,645
Coarse	11,747	16,230	8,488	121	8,609	10,110	8,385	10,289
Granular	55,977	46,339	57,188	320	57,508	105,691	52,714	63,869
Soluble	5,334	3,840	56	-	56	1,010	8,538	3,154
Sulphates	21,339	21,431	16,480	18,530	35,010	57,736	20,927	17,431
TOTAL:	135,730	120,433	139,835	19,004	158,839	271,314	127,628	140,234

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MAY	
	1988 MAY	1987	1988 MAY	1987	1988 MAY	1987	1988 MAY	1987	1988	1987
MURIATE										
Standard	6,862	9,548	17,162	17,684	8,758	6,919	295	292	33,077	34,443
Chemical	-	-	-	-	837	1,480	-	-	837	1,480
Coarse	6,954	7,055	438	2,662	-	-	-	-	7,392	9,717
Granular	33,060	34,656	19,335	32,828	-	-	-	-	52,395	67,484
Soluble	7,582	2,619	-	-	1,066	592	-	-	8,648	3,211
Sulphates	15,223	12,724	5,584	2,237	839	217	-	52	21,646	15,230
TOTAL:	69,681	66,602	42,519	55,411	11,500	9,208	295	344	123,995	131,565

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

APRIL - JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1988	1987	Change %	1988	1987	Change %	1988	1987	Change %
Beginning Inventory	1,373,727	1,410,207	-2.6%	178,268	352,773	-49.5%	1,551,995	1,762,980	-12.0%
(+) Production	2,481,180	2,241,999	10.7%	389,269	341,107	14.1%	2,870,449	2,583,106	11.1%
(-) Ending Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(=) Total Disappearance	2,547,987	2,392,530	6.5%	407,444	474,260	-14.1%	2,955,431	2,866,790	3.1%
(-) Exports	1,203,552	895,228	34.4%	128,072	230,777	-44.5%	1,331,624	1,126,005	18.3%
(=) Disappearance-Canada & United States	1,344,435	1,497,302	-10.2%	279,372	243,483	14.7%	1,623,807	1,740,785	-6.7%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1988 & 1987

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1988 APR-JUN	1987	MINE SITE	OFFSITE	1988	1987	1988 APR-JUN	1987
MURIATE								
Special Standard	112,046	53,023	22,190	43,455	65,645	81,562	77,567	14,007
Standard	923,652	767,048	188,220	153,432	341,652	478,701	1,012,619	715,072
Chemical	26,470	18,934	5,723	4,959	10,682	11,781	24,502	21,085
Coarse	729,201	715,769	149,239	340,394	489,633	355,647	659,855	767,480
Granular	808,257	842,108	179,807	254,722	434,529	355,453	867,708	1,045,309
Soluble	204,387	124,891	29,346	61,721	91,067	140,245	242,742	230,871
Sulphates	66,436	61,333	19,167	12,638	31,805	55,907	70,438	72,966
TOTAL:	2,870,449	2,583,106	593,692	871,321	1,465,013	1,479,296	2,955,431	2,866,790

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL-JUNE	
	1988 APR-JUN	1987	1988 APR-JUN	1987	1988 APR-JUN	1987	1988 APR-JUN	1987	1988	1987
MURIATE										
Special Std	-	15	73,431	40,873	-	-	-	-	73,431	40,888
Standard	66,202	83,693	898,256	632,436	63,073	58,697	1,352	954	1,028,883	775,780
Chemical	-	-	-	-	18,317	20,113	1,099	790	19,416	20,903
Coarse	684,485	680,414	37,287	94,499	-	-	-	-	721,772	774,913
Granular	570,453	802,290	229,174	255,819	-	-	-	-	799,627	1,058,109
Soluble	140,529	132,167	26,678	30,509	32,518	24,617	33,592	43,192	233,317	230,485
Sulphates	38,978	42,808	30,698	26,881	2,053	828	57	52	71,786	70,569
TOTAL:	1,500,647	1,741,387	1,295,524	1,081,017	115,961	104,255	36,100	44,988	2,948,232	2,971,647

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

APRIL - JUNE 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	2,050	0	3,013	0	2,500	7,563
Australia	5,151	3,548	39,615	0	1,378	49,692
Brazil	45,709	21,536	138,473	0	0	205,718
Chile	18,943	0	0	0	4,084	23,027
China	345,934	0	0	0	0	345,934
Columbia	6,132	0	(119)	0	1,191	7,204
Costa Rica	6,002	0	3,951	0	610	10,563
Denmark	18,645	0	0	0	0	18,645
Dom. Republic	0	0	1,653	0	121	1,774
Ecuador	5,152	0	0	0	0	5,152
El Salvador	661	0	0	0	971	1,632
Finland	10,523	0	0	0	0	10,523
French Guiana	0	0	330	0	0	330
Guatemala	8,370	0	2,100	0	0	10,470
Guyana	0	0	0	0	231	231
Holland	3,312	0	17,315	0	0	20,627
Honduras	1,851	0	0	0	0	1,851
India	26,270	0	0	0	0	26,270
Indonesia	44,898	0	0	0	0	44,898
Jamaica	0	0	4,507	0	0	4,507
Japan	55,030	12,203	15,046	23,104	13,527	118,910
Korea	126,330	0	0	0	0	126,330
Malaysia	108,260	0	0	0	0	108,260
Mexico	12,413	0	14	0	1,727	14,154
New Zealand	5,702	0	0	0	60	5,762
Nigeria	5,952	0	0	0	0	5,952
Norway	9,538	0	0	0	0	9,538
Pakistan	13	0	0	0	0	13
Peru	4,861	0	0	0	2,893	7,754
Philippines	21,309	0	0	0	0	21,309
Puerto Rico	0	0	0	0	11	11
Sri Lanka	13,363	0	0	0	0	13,363
Switzerland	30,486	0	3,276	0	0	33,762
Taiwan	8,031	0	0	3,574	121	11,726
Thailand	0	0	0	0	1,273	1,273
Venezuela	20,796	0	0	0	0	20,796
TOTAL AG:	971,687	37,287	229,174	26,678	30,698	1,295,524
NON-AGRICULTURAL						
French Guiana	463	-	-	0	0	463
Italy	0	-	-	9,715	0	9,715
Japan	490	-	-	15,723	0	16,213
Korea	0	-	-	8,154	0	8,154
Mexico	1,034	-	-	0	57	1,091
Pakistan	24	-	-	0	0	24
Puerto Rico	3	-	-	0	0	3
Sweden	174	-	-	0	0	174
United Kingdom	263	-	-	0	0	263
TOTAL NON-AG:	2,451	-	-	33,592	57	36,100
TOTAL EXPORTS:	**974,138**	**37,287**	**229,174**	**60,270**	**30,755**	**1,331,624**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
- (Short Tons K2O)

APRIL-JUNE QUARTER, 1988 & 1987

	PRODUCTION APR-JUN		ENDING INVENTORY, June 30 MINE SITE				DISAPPEARANCE APR-JUN	
	1988	1987	OFFSITE		1988	1987	1988	1987
MURIATE								
Special Standard	112,046	53,023	22,190	43,455	67,645	81,562	77,567	14,007
Standard	814,248	683,977	126,846	153,325	280,171	406,761	907,696	577,737
Chemical	25,155	16,958	4,943	4,959	9,902	11,014	22,448	17,672
Coarse	689,809	666,253	143,275	340,273	483,548	344,993	622,668	724,783
Granular	650,704	704,950	121,989	254,580	376,569	275,910	696,149	835,756
Soluble	189,218	116,838	27,364	61,721	89,085	139,436	221,459	222,575
TOTAL:	2,481,180	2,241,999	446,607	858,313	1,306,920	1,259,676	2,547,987	2,392,530

	AGRICULTURAL SALES U.S. & CANADA APR-JUN		EXPORTS APR-JUN		NON-AGRICULTURAL SALES U.S. & CANADA APR-JUN		EXPORTS APR-JUN		TOTAL AG & NON-AG SALES APRIL-JUNE	
	1988	1987	1988	1987	1988	1987	1988	1987	1988	1987
MURIATE										
Special Std	-	15	73,431	40,873	-	-	-	-	73,431	40,888
Standard	39,104	52,413	855,859	530,356	33,095	35,770	-	1	928,058	618,540
Chemical	-	-	-	-	16,566	15,443	764	787	17,330	16,230
Coarse	647,868	646,307	36,437	79,357	-	-	-	-	684,305	725,664
Granular	451,444	674,104	176,791	170,153	-	-	-	-	628,235	844,257
Soluble	122,565	125,023	26,678	30,509	28,973	20,372	33,592	43,192	211,808	219,096
TOTAL:	1,260,981	1,497,862	1,169,196	851,248	78,634	71,585	34,356	43,980	2,543,167	2,464,675

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL - JUNE 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Argentina	2,050	0	3,013	0	5,063
Australia	5,151	3,548	39,615	0	48,314
Brazil	24,487	21,536	93,647	0	139,670
Chile	15,598	0	0	0	15,598
China	345,934	0	0	0	345,934
Costa Rica	6,002	0	0	0	6,002
Denmark	18,645	0	0	0	18,645
Finland	10,523	0	0	0	10,523
Guatemala	8,370	0	2,100	0	10,470
Holland	3,312	0	17,315	0	20,627
India	26,270	0	0	0	26,270
Indonesia	44,898	0	0	0	44,898
Jamaica	0	0	4,507	0	4,507
Japan	52,499	11,353	13,318	23,104	100,274
Korea	126,330	0	0	0	126,330
Malaysia	108,260	0	0	0	108,260
Mexico	10,910	0	0	0	10,910
New Zealand	5,702	0	0	0	5,702
Nigeria	5,952	0	0	0	5,952
Norway	9,538	0	0	0	9,538
Pakistan	13	0	0	0	13
Peru	4,861	0	0	0	4,861
Philippines	21,309	0	0	0	21,309
Sri Lanka	13,363	0	0	0	13,363
Switzerland	30,486	0	3,276	0	33,762
Taiwan	8,031	0	0	3,574	11,605
Venezuela	20,796	0	0	0	20,796
TOTAL AG:	929,290	36,437	176,791	26,678	1,169,196
NON-AGRICULTURAL					
Italy	0	-	-	9,715	9,715
Japan	477	-	-	15,723	16,200
Korea	0	-	-	8,154	8,154
Pakistan	24	-	-	0	24
United Kingdom	263	-	-	0	263
TOTAL NON-AG:	764	-	-	33,592	34,356
TOTAL EXPORTS:	**930,054**	**36,437**	**176,791**	**60,270**	**1,203,552**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1988 & 1987

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1988 APR-JUN	1987	MINE SITE	OFFSITE	1988	1987	1988 APR-JUN	1987
MURIATE								
Standard	109,404	83,071	61,374	107	61,481	71,940	104,923	137,335
Chemical	1,315	1,976	780	-	780	767	2,054	3,413
Coarse	39,392	49,516	5,964	121	6,085	10,654	37,187	42,697
Granular	157,553	137,158	57,818	142	57,960	79,543	171,559	209,553
Soluble	15,169	8,053	1,982	-	1,982	809	21,283	8,296
Sulphates	66,436	61,333	19,167	12,638	31,805	55,907	70,438	72,966
TOTAL:	389,269	341,107	147,085	13,008	160,093	219,620	407,444	474,260

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988 APR-JUN	1987	1988 APR-JUN	1987	1988 APR-JUN	1987	1988 APR-JUN	1987	1988	1987
MURIATE										
Standard	27,098	31,280	42,397	102,080	29,978	22,927	1,352	953	100,825	157,240
Chemical	-	-	-	-	1,751	4,670	335	3	2,086	4,673
Coarse	36,617	34,107	850	15,142	-	-	-	-	37,467	49,249
Granular	119,009	128,186	52,383	85,666	-	-	-	-	171,392	213,852
Soluble	17,964	7,144	-	-	3,545	4,245	-	-	21,509	11,389
Sulphates	38,978	42,808	30,698	26,881	2,053	828	57	52	71,786	70,569
TOTAL:	239,666	243,525	126,328	229,769	37,327	32,670	1,744	1,008	405,065	506,972

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

APRIL - JUNE 1988

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	2,500	2,500
Australia	0	0	0	0	1,378	1,378
Brazil	21,222	0	44,826	0	0	66,048
Chile	3,345	0	0	0	4,084	7,429
Columbia	6,132	0	(119)	0	1,191	7,204
Costa Rica	0	0	3,951	0	610	4,561
Dom. Republic	0	0	1,653	0	121	1,774
Ecuador	5,152	0	0	0	0	5,152
El Salvador	661	0	0	0	971	1,632
French Guiana	0	0	330	0	0	330
Guyana	0	0	0	0	231	231
Honduras	1,851	0	0	0	0	1,851
Japan	2,531	850	1,728	0	13,527	18,636
Mexico	1,503	0	14	0	1,727	3,244
New Zealand	0	0	0	0	60	60
Peru	0	0	0	0	2,893	2,893
Puerto Rico	0	0	0	0	11	11
Taiwan	0	0	0	0	121	121
Thailand	0	0	0	0	1,273	1,273
TOTAL AG:	42,397	850	52,383	0	30,698	126,328
NON-AGRICULTURAL						
French Guiana	463	-	-	0	0	463
Japan	13	-	-	0	0	13
Mexico	1,034	-	-	0	57	1,091
Puerto Rico	3	-	-	0	0	3
Sweden	174	-	-	0	0	174
TOTAL NON-AG:	1,687	-	-	0	57	1,744
TOTAL EXPORTS:	**44,084**	**850**	**52,383**	**0**	**30,755**	**128,072**

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0688
August 9, 1988

JUNE

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,308,488	1,309,667	- .1%	158,839	271,314	-41.5%	1,467,327	1,580,981	-7.2%
(+) Production	797,478	701,149	13.7%	116,920	104,591	11.8%	914,398	805,740	13.5%
(-) Ending Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(=) Total Disappearance	799,046	751,140	6.4%	115,666	156,285	-26.0%	914,712	907,425	.8%
(-) Exports	478,470	284,207	68.4%	51,999	88,960	-41.5%	530,469	373,167	42.2%
(=) Disappearance-Canada & United States	320,576	466,933	-31.3%	63,667	67,325	-5.4%	384,243	534,258	-28.1%

FERTILIZER YEAR - JULY - JUNE

	CANADIAN PRODUCERS 1987/88	'86/87	Change %	UNITED STATES PRODUCERS 1987/88	'86/87	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	8,641,562	7,750,866	11.5%	1,519,787	1,343,553	13.1%	10,161,349	9,094,419	11.7%
(-) Ending Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(=) Total Disappearance	8,594,318	8,181,424	5.0%	1,579,314	1,418,155	11.4%	10,173,632	9,599,579	6.0%
(-) Exports	3,872,100	3,204,758	20.8%	546,947	623,574	-12.3%	4,419,047	3,828,332	15.4%
(=) Disappearance-Canada & United States	4,722,218	4,976,666	-5.1%	1,032,367	794,581	29.9%	5,754,585	5,771,247	- .3%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

JUNE 1988

	PRODUCTION			ENDING INVENTORY June 30				DISAPPEARANCE		
	1988	JUN	1987	MINE SITE	OFFSITE	1988	1987	1988	JUN	1987
MURIATE										
Special Standard	51,139		13,490	22,190	45,455	67,645	81,562	23,116		-13,885
Standard	316,165		248,749	188,220	153,432	341,652	478,701	337,922		221,155
Chemical	7,566		10,550	5,723	4,959	10,682	11,781	7,054		8,139
Coarse	222,816		212,057	149,239	340,394	489,633	355,647	200,808		300,812
Granular	239,347		265,352	179,807	254,722	434,529	355,453	258,828		317,534
Soluble	56,343		36,075	29,346	61,721	91,067	140,245	62,757		52,374
Sulphates	21,022		19,467	19,167	12,638	31,805	55,907	24,227		21,296
TOTAL:	914,398		805,740	593,692	873,321	1,467,013	1,479,296	914,712		907,425

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		JUNE	
	1988	JUN	1987	1988	JUN	1987	1988	JUN 1987	1988	JUN 1987	1988	1987
MURIATE												
Special Std	-		-	24,698		12,773	-	-	-	-	24,698	12,773
Standard	16,160		21,659	306,415		188,266	23,313	24,825	650	390	346,538	235,140
Chemical	-		-	-		-	6,605	7,094	320	403	6,925	7,497
Coarse	195,839		269,662	29,161		36,274	-	-	-	-	225,000	305,936
Granular	111,768		221,235	129,996		108,676	-	-	-	-	241,764	329,911
Soluble	17,969		29,803	9,402		693	12,330	7,912	14,187	14,846	53,888	53,254
Sulphates	7,666		9,583	15,640		10,846	600	306	-	-	23,906	20,735
TOTAL:	349,402		551,942	515,312		357,528	42,848	40,137	15,157	15,639	922,719	965,246

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K20)

JUNE 1988

	PRODUCTION			ENDING INVENTORY June 30				DISAPPEARANCE		
	1988	JUN	1987	MINE SITE	OFFSITE	1988	1987	1988	JUN	1987
MURIATE										
Special Standard	51,139		13,490	22,190	45,455	67,645	81,562	23,116		-13,885
Standard	282,846		224,213	126,846	153,325	280,171	406,761	309,234		171,864
Chemical	7,121		8,643	4,943	4,959	9,902	11,014	6,583		6,927
Coarse	212,097		195,607	143,275	340,273	483,548	344,993	187,565		284,906
Granular	193,687		224,693	121,989	254,580	376,569	275,910	213,620		250,727
Soluble	50,588		34,503	27,364	61,721	89,085	139,436	58,928		50,601
TOTAL:	797,478		701,149	446,607	860,313	1,306,920	1,259,676	799,046		751,140

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		JUNE	
	1988	JUN	1987	1988	JUN	1987	1988	JUN 1987	1988	JUN 1987	1988	1987
MURIATE												
Special Std	-		-	24,698		12,773	-	-	-	-	24,698	12,773
Standard	8,279		15,319	296,664		155,414	12,015	16,313	-	-	316,958	187,046
Chemical	-		-	-		-	6,279	6,434	175	400	6,454	6,834
Coarse	181,653		260,080	29,161		32,277	-	-	-	-	210,814	292,357
Granular	93,082		200,775	104,183		67,804	-	-	-	-	197,265	268,579
Soluble	15,377		28,660	9,402		693	11,165	7,251	14,187	14,846	50,131	51,450
TOTAL:	298,391		504,834	464,108		268,961	29,459	29,998	14,362	15,246	806,320	819,039

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POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1987/88

NON-AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	894	-	-	0	37	931
AK	Alaska	0	-	-	0	0	0
AZ	Arizona	1,697	-	-	0	100	1,797
AR	Arkansas	93	-	-	14	911	1,018
CA	California	10,685	-	-	292	462	11,439
CO	Colorado	2,997	-	-	44	24	3,065
CT	Connecticut	68	-	-	0	0	68
DE	Delaware	2,973	-	-	0	247	3,220
FL	Florida	91	-	-	0	374	465
GA	Georgia	2,000	-	-	0	692	2,692
HI	Hawaii	0	-	-	0	16	16
ID	Idaho	0	-	-	0	47	47
IL	Illinois	207	-	-	53	0	260
IN	Indiana	0	-	-	0	234	234
IA	Iowa	888	-	-	0	91	979
KS	Kansas	3,721	-	-	246	153	4,120
KY	Kentucky	7	-	-	0	0	7
LA	Louisiana	345	-	-	2,081	41	2,467
ME	Maine	46	-	-	0	0	46
MD	Maryland	0	-	-	0	125	125
MA	Massachusetts	320	-	-	93	59	472
MI	Michigan	8	-	-	37	89	134
MN	Minnesota	41	-	-	14	0	55
MS	Mississippi	45,748	-	-	92	0	45,840
MO	Missouri	981	-	-	159	757	1,897
MT	Montana	0	-	-	0	0	0
NE	Nebraska	1,363	-	-	17	0	1,380
NV	Nevada	1	-	-	0	158	159
NH	New Hampshire	0	-	-	0	75	75
NJ	New Jersey	519	-	-	0	383	902
NM	New Mexico	20,259	-	-	178	472	20,909
NY	New York	2	-	-	0	272	274
NC	North Carolina	694	-	-	0	92	786
ND	North Dakota	0	-	-	0	0	0
OH	Ohio	104	-	-	28	56	188
OK	Oklahoma	4,747	-	-	430	610	5,787
OR	Oregon	457	-	-	0	0	457
PA	Pennsylvania	963	-	-	0	101	1,064
RI	Rhode Island	20	-	-	19	0	39
SC	South Carolina	43	-	-	0	0	43
SD	South Dakota	0	-	-	0	0	0
TN	Tennessee	232	-	-	30	0	262
TX	Texas	31,782	-	-	7,064	737	39,583
UT	Utah	8,276	-	-	0	48	8,324
VT	Vermont	0	-	-	0	0	0
VA	Virginia	0	-	-	0	0	0
WA	Washington	708	-	-	0	81	789
WV	West Virginia	0	-	-	0	0	0
WI	Wisconsin	241	-	-	0	10	251
WY	Wyoming	260	-	-	0	23	283
	TOTAL U.S.:	144,481	-	-	10,891	7,577	162,949
CANADA							
AB	Alberta	0	-	-	0	0	0
BC	Brit. Columbia	0	-	-	0	0	0
MB	Manitoba	0	-	-	0	0	0
NB	New Brunswick	0	-	-	0	0	0
NF	Newfoundland	0	-	-	0	0	0
NS	Nova Scotia	0	-	-	0	0	0
ON	Ontario	33	-	-	0	242	275
PE	Pr.Edward Isle	0	-	-	0	0	0
PQ	Quebec	0	-	-	0	0	0
SK	Saskatchewan	0	-	-	0	0	0
	TOTAL CAN:	33	-	-	0	242	275
EXPORT SALES:		11,706	-	-	110	156	11,972
TOTAL NON-AG		**156,220**	-	-	**11,001**	**7,975**	**175,196**
GRAND TOTAL		**431,098**	**159,296**	**665,191**	**53,028**	**268,007**	**1,576,620**

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1987/88

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	5,751	1,931	3,482	15	4,181	15,360
AK Alaska	0	0	0	0	0	0
AZ Arizona	639	0	979	612	149	2,379
AR Arkansas	236	621	38,581	4,936	251	44,625
CA California	31,591	18,890	12,347	109	11,154	74,091
CO Colorado	1,879	48	4,754	500	572	7,753
CT Connecticut	0	0	0	1	375	376
DE Delaware	0	0	0	0	312	312
FL Florida	806	301	965	0	38,494	40,566
GA Georgia	2,273	212	3,293	296	16,087	22,161
HI Hawaii	254	541	348	0	538	1,681
ID Idaho	1,936	9,186	5,518	0	46	16,686
IL Illinois	10,213	6,938	20,436	135	1,985	39,707
IN Indiana	4,253	366	4,080	0	1,821	10,520
IA Iowa	1,366	11,575	16,782	179	452	30,354
KS Kansas	2,329	10,423	30,520	3,363	1,085	47,720
KY Kentucky	21	731	2,147	0	2,961	5,860
LA Louisiana	3,081	4,776	19,470	5,407	180	32,914
ME Maine	0	0	0	7	296	303
MD Maryland	0	0	0	0	241	241
MA Massachusetts	0	0	0	96	356	452
MI Michigan	13	15	30	0	2,230	2,288
MN Minnesota	311	567	552	181	2,359	3,970
MS Mississippi	0	593	2,082	2,503	365	5,543
MO Missouri	20,905	20,351	108,423	8,163	993	158,835
MT Montana	149	0	30	0	6	185
NE Nebraska	2,760	961	9,441	389	5,090	18,641
NV Nevada	0	0	0	0	12	12
NH New Hampshire	0	0	0	0	34	34
NJ New Jersey	0	0	0	0	463	463
NM New Mexico	4,548	155	3,539	5	1,502	9,749
NY New York	0	0	0	0	1,645	1,645
NC North Carolina	2,794	0	376	0	5,657	8,827
ND North Dakota	0	0	0	0	5	5
OH Ohio	2,392	0	1,801	0	4,575	8,768
OK Oklahoma	3,179	2,300	16,833	440	597	23,349
OR Oregon	1,237	3,342	6,492	0	1,112	12,183
PA Pennsylvania	295	0	2,985	50	2,644	5,974
RI Rhode Island	0	0	0	0	212	212
SC South Carolina	0	(60)	0	77	5,603	5,620
SD South Dakota	0	78	123	0	12	213
TN Tennessee	2,157	79	1,881	120	435	4,672
TX Texas	30,967	42,159	78,897	10,579	8,949	171,551
UT Utah	2,047	329	1,081	0	2	3,459
VT Vermont	0	0	0	0	341	341
VA Virginia	0	0	82	0	3,370	3,452
WA Washington	29	428	641	0	1,445	2,543
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	67	0	16	0	2,670	2,753
WY Wyoming	158	51	740	0	184	1,133
TOTAL U.S.:	140,636	137,887	399,747	38,163	134,048	850,481
CANADA						
AB Alberta	0	0	0	0	11	11
BC Brit. Columbia	0	0	0	0	309	309
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	33	33
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	230	0	5,992	6,222
PE Pr.Edward Isle	0	0	0	0	1,565	1,565
PQ Quebec	0	0	57	0	7,771	7,828
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	287	0	15,681	15,968
EXPORT SALES:	134,242	21,409	265,157	3,864	110,303	534,975
TOTAL AG SALES	**274,878**	**159,296**	**665,191**	**42,027**	**260,032**	**1,401,424**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

FERTILIZER YEAR 1987/88

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	3,309	3,309
Australia	0	0	0	0	6,669	6,669
Bolivia	0	0	2,005	0	0	2,005
Brazil	35,256	8,361	166,612	0	557	210,786
Chile	6,821	673	0	0	13,146	20,640
China	0	0	0	0	20,632	20,632
Columbia	21,501	4,085	5,532	0	6,447	37,565
Costa Rica	7,983	0	9,157	0	3,851	20,991
Dom. Republic	0	0	23,000	55	667	23,722
Ecuador	11,474	0	4,959	0	812	17,245
El Salvador	661	0	0	0	971	1,632
French Guiana	0	0	330	0	0	330
Guatemala	0	0	470	0	121	591
Guyana	668	0	867	0	231	1,766
Honduras	4,184	0	1,017	0	1	5,202
Japan	11,977	6,477	1,728	3,809	27,711	51,702
Malaysia	0	0	0	0	2,425	2,425
Martinique	0	0	2,645	0	0	2,645
Mexico	17,788	0	137	0	3,046	20,971
New Zealand	23	0	0	0	160	183
Pakistan	0	0	0	0	8,267	8,267
Panama	0	0	2,410	0	160	2,570
Peru	15,576	0	0	0	5,520	21,096
Puerto Rico	330	1,813	0	0	341	2,484
Saudia Arabia	0	0	0	0	2,605	2,605
South Africa	0	0	0	0	533	533
Spain	0	0	0	0	727	727
Switzerland	0	0	17,024	0	0	17,024
Taiwan	0	0	0	0	121	121
Thailand	0	0	0	0	1,273	1,273
Venezuela	0	0	27,248	0	0	27,248
West Germany	0	0	16	0	0	16
TOTAL AG:	134,242	21,409	265,157	3,864	110,303	534,975
NON-AGRICULTURAL						
French Guiana	463	-	-	0	0	463
Japan	4,028	-	-	0	0	4,028
Korea	90	-	-	0	0	90
Mexico	3,336	-	-	110	156	3,602
Puerto Rico	3	-	-	0	0	3
Sweden	452	-	-	0	0	452
West Germany	3,334	-	-	0	0	3,334
TOTAL NON-AG:	11,706	-	-	110	156	11,972
TOTAL EXPORTS	**145,948**	**21,409**	**265,157**	**3,974**	**110,459**	**546,947**

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1987/88

NON-AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	88,210	-	-	19,983	108,193
AK	Alaska	0	-	-	63	63
AZ	Arizona	13	-	-	27	40
AR	Arkansas	13	-	-	0	13
CA	California	67	-	-	28	95
CO	Colorado	0	-	-	0	0
CT	Connecticut	39	-	-	0	39
DE	Delaware	26,297	-	-	13,333	39,630
FL	Florida	578	-	-	93	671
GA	Georgia	36	-	-	0	36
HI	Hawaii	1,242	-	-	0	1,242
ID	Idaho	0	-	-	0	0
IL	Illinois	770	-	-	1,058	1,828
IN	Indiana	57	-	-	507	564
IA	Iowa	300	-	-	74	374
KS	Kansas	0	-	-	0	0
KY	Kentucky	0	-	-	358	358
LA	Louisiana	0	-	-	473	473
ME	Maine	992	-	-	0	992
MD	Maryland	0	-	-	26	26
MA	Massachusetts	495	-	-	310	805
MI	Michigan	940	-	-	4,697	5,637
MN	Minnesota	1,666	-	-	0	1,666
MS	Mississippi	0	-	-	0	0
MO	Missouri	1,742	-	-	48	1,790
MT	Montana	488	-	-	48	536
NE	Nebraska	0	-	-	59	59
NV	Nevada	7	-	-	0	7
NH	New Hampshire	13	-	-	0	13
NJ	New Jersey	1,697	-	-	91	1,788
NM	New Mexico	0	-	-	0	0
NY	New York	21,739	-	-	127	21,866
NC	North Carolina	108	-	-	42	150
ND	North Dakota	74	-	-	249	323
OH	Ohio	526	-	-	55,360	55,886
OK	Oklahoma	0	-	-	0	0
OR	Oregon	855	-	-	0	855
PA	Pennsylvania	1,669	-	-	388	2,057
RI	Rhode Island	0	-	-	0	0
SC	South Carolina	0	-	-	0	0
SD	South Dakota	0	-	-	0	0
TN	Tennessee	0	-	-	239	239
TX	Texas	185	-	-	501	686
UT	Utah	0	-	-	0	0
VT	Vermont	0	-	-	0	0
VA	Virginia	0	-	-	69	69
WA	Washington	30	-	-	0	30
WV	West Virginia	15	-	-	1,246	1,261
WI	Wisconsin	12,547	-	-	282	12,829
WY	Wyoming	29	-	-	0	29
	TOTAL U.S.:	163,439	-	-	99,779	263,218
CANADA						
AB	Alberta	3,309	-	-	108	3,417
BC	Brit. Columbia	0	-	-	0	0
MB	Manitoba	26	-	-	14	40
NB	New Brunswick	0	-	-	0	0
NF	Newfoundland	0	-	-	0	0
NS	Nova Scotia	0	-	-	0	0
ON	Ontario	11,475	-	-	286	11,761
PE	Pr.Edward Isle	0	-	-	0	0
PQ	Quebec	951	-	-	0	951
SK	Saskatchewan	4,453	-	-	4,250	8,703
	TOTAL CAN:	20,214	-	-	4,658	24,872
EXPORT SALES:		3,190	-	-	106,106	109,296
TOTAL NON-AG		**186,843**	-	-	**210,543**	**397,386**
GRAND TOTAL		**3,061,768**	**2,571,726**	**2,271,691**	**673,127**	**8,578,312**

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1987/88

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	11,032	20,638	15,711	5,983	53,364
AK	Alaska	0	122	311	0	433
AZ	Arizona	0	0	6	0	6
AR	Arkansas	0	0	7,824	4,529	12,353
CA	California	0	15	1,058	266	1,339
CO	Colorado	2	0	141	0	143
CT	Connecticut	0	957	2,344	31	3,332
DE	Delaware	0	1,212	15,974	405	17,591
FL	Florida	43,086	23,158	11,674	6,516	84,434
GA	Georgia	16,296	12,671	48,473	16,396	93,836
HI	Hawaii	0	8,551	4,066	44	12,661
ID	Idaho	0	1,750	4,637	448	6,835
IL	Illinois	10,714	544,951	54,120	59,535	669,320
IN	Indiana	6,016	228,847	63,677	39,190	337,730
IA	Iowa	4,861	283,753	100,131	66,764	455,509
KS	Kansas	0	254	530	1,069	1,853
KY	Kentucky	61	81,028	7,832	378	89,299
LA	Louisiana	13,812	56,270	48,624	1,123	119,829
ME	Maine	60	0	5,815	61	5,936
MD	Maryland	5,116	361	15,060	6,605	27,142
MA	Massachusetts	0	556	2,315	621	3,492
MI	Michigan	3,005	123,784	56,657	1,846	185,292
MN	Minnesota	3,109	131,237	206,424	15,157	355,927
MS	Mississippi	0	14,765	9,475	10,331	34,571
MO	Missouri	1,809	14,706	71,635	17,660	105,810
MT	Montana	0	921	9,957	864	11,742
NE	Nebraska	61	3,042	5,395	6,595	15,093
NV	Nevada	0	0	0	0	0
NH	New Hampshire	0	241	2,607	0	2,848
NJ	New Jersey	0	1,745	2,408	1,657	5,810
NM	New Mexico	0	0	0	0	0
NY	New York	3,703	26,805	29,993	4,118	64,619
NC	North Carolina	6,686	16,438	40,548	12,907	76,579
ND	North Dakota	0	6,394	18,466	177	25,037
OH	Ohio	15,551	279,938	106,014	15,677	417,180
OK	Oklahoma	0	179	1,102	1,138	2,419
OR	Oregon	80	3,173	12,032	670	15,955
PA	Pennsylvania	5,766	4,217	32,339	6,241	48,563
RI	Rhode Island	0	34	1,192	188	1,414
SC	South Carolina	5,101	10,828	40,760	3,050	59,739
SD	South Dakota	0	6,082	8,001	1,504	15,587
TN	Tennessee	3,386	33,760	48,998	5,251	91,395
TX	Texas	0	0	165	143	308
UT	Utah	4,345	0	0	0	4,345
VT	Vermont	0	89	2,037	257	2,383
VA	Virginia	7,996	3,377	60,830	12,128	84,331
WA	Washington	6,360	7,253	20,261	2,618	36,492
WV	West Virginia	0	1,453	466	0	1,919
WI	Wisconsin	11,443	158,924	86,413	8,947	265,727
WY	Wyoming	0	15	767	0	782
	TOTAL U.S.:	189,457	2,114,494	1,285,265	339,088	3,928,304
CANADA						
AB	Alberta	259	76	29,121	2,409	31,865
BC	Brit. Columbia	0	380	7,023	60	7,463
MB	Manitoba	0	4,064	20,530	2,511	27,105
NB	New Brunswick	13	6,751	9,927	112	16,803
NF	Newfoundland	0	0	0	0	0
NS	Nova Scotia	0	0	6,580	0	6,580
ON	Ontario	5,925	158,817	66,566	2,712	234,020
PE	Pr.Edward Isle	0	0	9,949	0	9,949
PQ	Quebec	200	23,557	111,368	0	135,125
SK	Saskatchewan	103	1,932	18,737	136	20,908
	TOTAL CAN:	6,500	195,577	279,801	7,940	489,818
EXPORT SALES:		2,678,968	261,655	706,625	115,556	3,762,804
TOTAL AG SALES		**2,874,925**	**2,571,726**	**2,271,691**	**462,584**	**8,180,926**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1987/88

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Argentina	4,722	0	3,013	0	7,735
Australia	11,321	30,039	141,935	0	183,295
Bangladesh	55,970	0	0	0	55,970
Brazil	103,210	114,628	329,983	0	547,821
Chile	51,331	0	0	0	51,331
China	810,029	0	0	0	810,029
Columbia	8,069	22,217	0	0	30,286
Costa Rica	11,085	0	0	0	11,085
Denmark	98,367	0	1,653	0	100,020
Finland	10,523	0	0	0	10,523
Guatemala	11,869	0	5,615	0	17,484
Holland	16,429	0	89,365	0	105,794
India	83,506	0	0	4,346	87,852
Indonesia	151,748	0	0	0	151,748
Ireland	0	0	2,842	0	2,842
Jamaica	0	1,775	6,714	0	8,489
Japan	179,629	72,760	61,757	101,344	415,490
Korea	361,431	0	0	4,484	365,915
Malaysia	280,440	0	0	0	280,440
Mexico	37,728	16,551	14,718	0	68,997
New Zealand	37,391	0	1,705	629	39,725
Nigeria	11,904	0	0	0	11,904
Norway	35,614	0	0	0	35,614
Pakistan	13	0	0	0	13
Peru	4,861	0	0	0	4,861
Philippines	66,282	0	0	0	66,282
South Africa	4,828	0	12,064	0	16,892
Spain	0	0	4,428	0	4,428
Sri Lanka	64,735	0	0	0	64,735
Switzerland	94,253	3,685	16,599	0	114,537
Taiwan	50,884	0	0	4,753	55,637
Venezuela	20,796	0	14,234	0	35,030
TOTAL AG:	2,678,968	261,655	706,625	115,556	3,762,804
NON-AGRICULTURAL					
Italy	0	-	-	25,060	25,060
Japan	1,964	-	-	51,392	53,356
Korea	439	-	-	26,742	27,181
Pakistan	48	-	-	0	48
Switzerland	0	-	-	2,912	2,912
United Kingdom	739	-	-	0	739
TOTAL NON-AG:	3,190	-	-	106,106	109,296
TOTAL EXPORTS	**2,682,158**	**261,655**	**706,625**	**221,662**	**3,872,100**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JUNE 1988

	PRODUCTION			ENDING INVENTORY June 30				DISAPPEARANCE		
	1988	JUN	1987	MINE SITE	OFFSITE	1988	1987	1988	JUN	1987
MURIATE										
Standard	33,319		24,536	61,374	107	61,481	71,940	28,688		49,291
Chemical	445		1,907	780	-	780	767	471		1,212
Coarse	10,719		16,450	5,964	121	6,085	10,654	13,243		15,906
Granular	45,660		40,659	57,818	142	57,960	79,543	45,208		66,807
Soluble	5,755		1,572	1,982	-	1,982	809	3,829		1,773
Sulphates	21,022		19,467	13,167	12,638	31,805	55,907	24,227		21,296
TOTAL:	116,920		104,591	147,085	13,008	160,093	219,620	115,666		156,285

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUNE	
	1988	JUN 1987	1988	JUN 1987	1988	JUN 1987	1988	JUN 1987	1988	1987
MURIATE										
Standard	7,881	6,340	9,751	32,852	11,298	8,512	650	390	29,580	48,094
Chemical	-	-	-	-	326	660	145	3	471	663
Coarse	14,186	9,582	-	3,997	-	-	-	-	14,186	13,579
Granular	18,686	20,460	25,813	40,872	-	-	-	-	44,499	61,332
Soluble	2,592	1,143	-	-	1,165	661	-	-	3,757	1,804
Sulphates	7,656	9,583	15,640	10,846	600	306	-	-	23,906	20,735
TOTAL:	51,011	47,108	51,204	88,567	13,389	10,139	795	393	116,399	146,207

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1987/88 AND 1986/87

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1987/88	1986/87	1988	1987	1986	1985	1987/88	1986/87
MURIATE								
Standard	427,047	402,684	61,481	71,940	126,763	97,730	435,546	457,507
Chemical	10,047	12,672	780	767	3,251	3,691	10,034	15,156
Coarse	156,450	130,007	6,085	10,654	13,586	47,969	161,019	132,939
Granular	627,277	555,724	57,960	79,543	55,791	63,767	648,632	531,972
Soluble	53,977	20,807	1,982	809	6,524	3,379	52,804	26,522
Sulphates	244,989	221,659	31,805	55,907	88,307	84,264	271,279	254,059
TOTAL:	1,519,787	1,343,553	160,093	219,620	294,222	300,800	1,579,314	1,418,155

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY-JUNE	
	87/88	86/87	87/88	86/87	87/88	86/87	87/88	86/88	87/88	86/87
MURIATE										
Standard	140,636	95,873	134,242	257,933	133,571	97,243	10,503	3,761	418,952	454,810
Chemical	-	-	-	-	10,943	14,520	1,203	16	12,146	14,536
Coarse	137,887	91,530	21,409	36,145	-	-	-	-	159,296	127,675
Granular	400,034	334,436	265,157	226,501	-	-	-	-	665,191	560,937
Soluble	38,163	14,430	3,864	2,948	10,891	12,683	110	72	53,028	30,133
Sulphates	149,729	139,002	110,303	96,099	7,819	4,886	156	99	268,007	240,086
TOTAL:	866,449	675,271	534,975	619,626	163,224	129,332	11,972	3,948	1,576,620	1,428,177

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1987/88

NON-AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	89,104	-	-	19,983	37	109,124
AK	Alaska	0	-	-	63	0	63
AZ	Arizona	1,710	-	-	27	100	1,837
AR	Arkansas	106	-	-	14	911	1,031
CA	California	10,752	-	-	320	462	11,534
CO	Colorado	2,997	-	-	44	24	3,065
CT	Connecticut	107	-	-	0	0	107
DE	Delaware	29,270	-	-	13,333	247	42,850
FL	Florida	669	-	-	93	374	1,136
GA	Georgia	2,036	-	-	0	692	2,728
HI	Hawaii	1,242	-	-	0	16	1,258
ID	Idaho	0	-	-	0	47	47
IL	Illinois	977	-	-	1,111	0	2,088
IN	Indiana	57	-	-	507	234	798
IA	Iowa	1,188	-	-	74	91	1,353
KS	Kansas	3,721	-	-	246	153	4,120
KY	Kentucky	7	-	-	358	0	365
LA	Louisiana	345	-	-	2,554	41	2,940
ME	Maine	1,038	-	-	0	0	1,038
MD	Maryland	0	-	-	26	125	151
MA	Massachusetts	815	-	-	403	59	1,277
MI	Michigan	948	-	-	4,734	89	5,771
MN	Minnesota	1,707	-	-	14	0	1,721
MS	Mississippi	45,748	-	-	92	0	45,840
MO	Missouri	2,723	-	-	207	757	3,687
MT	Montana	488	-	-	48	0	536
NE	Nebraska	1,363	-	-	76	0	1,439
NV	Nevada	8	-	-	0	158	166
NH	New Hampshire	13	-	-	0	75	88
NJ	New Jersey	2,216	-	-	91	383	2,690
NM	New Mexico	20,259	-	-	178	472	20,909
NY	New York	21,741	-	-	127	272	22,140
NC	North Carolina	802	-	-	42	92	936
ND	North Dakota	74	-	-	249	0	323
OH	Ohio	630	-	-	55,388	56	56,074
OK	Oklahoma	4,747	-	-	430	610	5,787
OR	Oregon	1,312	-	-	0	0	1,312
PA	Pennsylvania	2,632	-	-	388	101	3,121
RI	Rhode Island	20	-	-	19	0	39
SC	South Carolina	43	-	-	0	0	43
SD	South Dakota	0	-	-	0	0	0
TN	Tennessee	232	-	-	269	0	501
TX	Texas	31,967	-	-	7,565	737	40,269
UT	Utah	8,276	-	-	0	48	8,324
VT	Vermont	0	-	-	0	0	0
VA	Virginia	0	-	-	69	0	69
WA	Washington	738	-	-	0	81	819
WV	West Virginia	15	-	-	1,246	0	1,261
WI	Wisconsin	12,788	-	-	282	10	13,080
WY	Wyoming	289	-	-	0	23	312
	TOTAL U.S.:	307,920	-	-	110,670	7,577	426,167
CANADA							
AB	Alberta	3,309	-	-	108	0	3,417
BC	Brit. Columbia	0	-	-	0	0	0
MB	Manitoba	26	-	-	14	0	40
NB	New Brunswick	0	-	-	0	0	0
NF	Newfoundland	0	-	-	0	0	0
NS	Nova Scotia	0	-	-	0	0	0
ON	Ontario	11,508	-	-	286	242	12,036
PE	Pr.Edward Isle	0	-	-	0	0	0
PQ	Quebec	951	-	-	0	0	951
SK	Saskatchewan	4,453	-	-	4,250	0	8,703
	TOTAL CAN:	20,247	-	-	4,658	242	25,147
EXPORT SALES:		14,896	-	-	106,216	156	121,268
TOTAL NON-AG		**343,063**	-	-	**221,544**	**7,975**	**572,582**
GRAND TOTAL		**3,492,866**	**2,731,022**	**2,936,882**	**726,155**	**268,007**	**10,154,932**

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1987/88

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	16,783	22,569	19,193	5,998	4,181	68,724
AK Alaska	0	122	311	0	0	433
AZ Arizona	639	0	985	612	149	2,385
AR Arkansas	236	621	46,405	9,465	251	56,978
CA California	31,591	18,905	13,405	375	11,154	75,430
CO Colorado	1,881	48	4,895	500	572	7,896
CT Connecticut	0	957	2,344	32	375	3,708
DE Delaware	0	1,212	15,974	405	312	17,903
FL Florida	43,892	23,459	12,639	6,516	38,494	125,000
GA Georgia	18,569	12,883	51,766	16,692	16,087	115,997
HI Hawaii	254	9,092	4,414	44	538	14,342
ID Idaho	1,936	10,936	10,155	448	46	23,521
IL Illinois	20,927	551,889	74,556	59,670	1,985	709,027
IN Indiana	10,269	229,213	67,757	39,190	1,821	348,250
IA Iowa	6,227	295,328	116,913	66,943	452	485,863
KS Kansas	2,329	10,677	31,050	4,432	1,085	49,573
KY Kentucky	82	81,759	9,979	378	2,961	95,159
LA Louisiana	16,893	61,046	68,094	6,530	180	152,743
ME Maine	60	0	5,815	68	296	6,239
MD Maryland	5,116	361	15,060	6,605	241	27,383
MA Massachusetts	0	556	2,315	717	356	3,944
MI Michigan	3,018	123,799	56,687	1,846	2,230	187,580
MN Minnesota	3,420	131,804	206,976	15,338	2,359	359,897
MS Mississippi	0	15,358	11,557	12,834	365	40,114
MO Missouri	22,714	35,057	180,058	25,823	993	264,645
MT Montana	149	921	9,987	864	6	11,927
NE Nebraska	2,821	4,003	14,836	6,984	5,090	33,734
NV Nevada	0	0	0	0	12	12
NH New Hampshire	0	241	2,607	0	34	2,882
NJ New Jersey	0	1,745	2,408	1,657	463	6,273
NM New Mexico	4,548	155	3,539	5	1,502	9,749
NY New York	3,703	26,805	29,993	4,118	1,645	66,264
NC North Carolina	9,480	16,438	40,924	12,907	5,657	85,406
ND North Dakota	0	6,394	18,466	177	5	25,042
OH Ohio	17,943	279,938	107,815	15,677	4,575	425,948
OK Oklahoma	3,179	2,479	17,935	1,578	597	25,768
OR Oregon	1,317	6,515	18,524	670	1,112	28,138
PA Pennsylvania	6,061	4,217	35,324	6,291	2,644	54,537
RI Rhode Island	0	34	1,192	188	212	1,626
SC South Carolina	5,101	10,768	40,760	3,127	5,603	65,359
SD South Dakota	0	6,160	8,124	1,504	12	15,800
TN Tennessee	5,543	33,839	50,879	5,371	435	96,067
TX Texas	30,967	42,159	79,062	10,722	8,949	171,859
UT Utah	6,392	329	1,081	0	2	7,804
VT Vermont	0	89	2,037	257	341	2,724
VA Virginia	7,996	3,377	60,912	12,128	3,370	87,783
WA Washington	6,389	7,681	20,902	2,618	1,445	39,035
WV West Virginia	0	1,453	466	0	0	1,919
WI Wisconsin	11,510	158,924	86,429	8,947	2,670	268,480
WY Wyoming	158	66	1,507	0	184	1,915
TOTAL U.S.:	330,093	2,252,381	1,685,012	377,251	134,048	4,778,785
CANADA						
AB Alberta	259	76	29,121	2,409	11	31,876
BC Brit. Columbia	0	380	7,023	60	309	7,772
MB Manitoba	0	4,064	20,530	2,511	0	27,105
NB New Brunswick	13	6,751	9,927	112	33	16,836
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	6,580	0	0	6,580
ON Ontario	5,925	158,817	66,796	2,712	5,992	240,242
PE Pr.Edward Isle	0	0	9,949	0	1,565	11,514
PQ Quebec	200	23,557	111,425	0	7,771	142,953
SK Saskatchewan	103	1,932	18,737	136	0	20,908
TOTAL CAN:	6,500	195,577	280,088	7,940	15,681	505,786
EXPORT SALES:	2,813,210	283,064	971,782	119,420	110,303	4,297,779
TOTAL AG SALES	**3,149,803**	**2,731,022**	**2,936,882**	**504,611**	**260,032**	**9,582,350**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

FERTILIZER YEAR 1987/88

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	4,722	0	3,013	0	3,309	11,044
Australia	11,321	30,039	141,935	0	6,669	189,964
Bangladesh	55,970	0	0	0	0	55,970
Bolivia	0	0	2,005	0	0	2,005
Brazil	138,466	122,989	496,595	0	557	758,607
Chile	58,152	673	0	0	13,146	71,971
China	810,029	0	0	0	20,632	830,661
Columbia	29,570	26,302	5,532	0	6,447	67,851
Costa Rica	19,068	0	9,157	0	3,851	32,076
Denmark	98,367	0	1,653	0	0	100,020
Dom. Republic	0	0	23,000	55	667	23,722
Ecuador	11,474	0	4,959	0	812	17,245
El Salvador	661	0	0	0	971	1,632
Finland	10,523	0	0	0	0	10,523
French Guiana	0	0	330	0	0	330
Guatemala	11,869	0	6,085	0	121	18,075
Guyana	668	0	867	0	231	1,766
Holland	16,429	0	89,365	0	0	105,794
Honduras	4,184	0	1,017	0	1	5,202
India	83,506	0	0	4,346	0	87,852
Indonesia	151,748	0	0	0	0	151,748
Ireland	0	0	2,842	0	0	2,842
Jamaica	0	1,775	6,714	0	0	8,489
Japan	191,606	79,237	63,485	105,153	27,711	467,192
Korea	361,431	0	0	4,484	0	365,915
Malaysia	280,440	0	0	0	2,425	282,865
Martinique	0	0	2,645	0	0	2,645
Mexico	55,516	16,551	14,855	0	3,046	89,968
New Zealand	37,414	0	1,705	629	160	39,908
Nigeria	11,904	0	0	0	0	11,904
Norway	35,614	0	0	0	0	35,614
Pakistan	13	0	0	0	8,267	8,280
Panama	0	0	2,410	0	160	2,570
Peru	20,437	0	0	0	5,520	25,957
Philippines	66,282	0	0	0	0	66,282
Puerto Rico	330	1,813	0	0	341	2,484
Saudi Arabia	0	0	0	0	2,605	2,605
South Africa	4,828	0	12,064	0	533	17,425
Spain	0	0	4,428	0	727	5,155
Sri Lanka	64,735	0	0	0	0	64,735
Switzerland	94,253	3,685	33,623	0	0	131,561
Taiwan	50,884	0	0	4,753	121	55,758
Thailand	0	0	0	0	1,273	1,273
Venezuela	20,796	0	41,482	0	0	62,278
West Germany	0	0	16	0	0	16
TOTAL AG:	2,813,210	283,064	971,782	119,420	110,303	4,297,779
NON-AGRICULTURAL						
French Guiana	463	-	-	0	0	463
Italy	0	-	-	25,060	0	25,060
Japan	5,992	-	-	51,392	0	57,384
Korea	529	-	-	26,742	0	27,271
Mexico	3,336	-	-	110	156	3,602
Pakistan	48	-	-	0	0	48
Puerto Rico	3	-	-	0	0	3
Sweden	452	-	-	0	0	452
Switzerland	0	-	-	2,912	0	2,912
United Kingdom	739	-	-	0	0	739
West Germany	3,334	-	-	0	0	3,334
TOTAL NON-AG:	14,896	-	-	106,216	156	121,268
TOTAL EXPORTS	**2,828,106**	**283,064**	**971,782**	**225,636**	**110,459**	**4,419,047**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1987/88 AND 1986/87

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1987/88	1986/87	1988	1987	1986	1985	1987/88	1986/87
MURIATE								
Special Standard	285,078	298,952	67,645	81,562	38,259	28,208	298,995	255,649
Standard	2,502,025	2,090,358	280,171	406,761	417,669	427,697	2,628,615	2,101,266
Chemical	72,284	65,817	9,902	11,014	4,181	4,216	73,396	58,984
Coarse	2,528,584	2,242,548	483,548	344,993	583,241	866,493	2,390,029	2,480,796
Granular	2,647,218	2,413,957	376,569	275,910	515,078	576,900	2,546,559	2,653,125
Soluble	606,373	639,234	89,085	139,436	131,806	146,340	656,724	631,604
TOTAL:	8,641,562	7,750,866	1,306,920	1,259,676	1,690,234	2,049,854	8,594,318	8,181,424

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY-JUNE	
	87/88	86/87	87/88	86/87	87/88	86/87	87/88	86/88	87/88	86/87
MURIATE										
Special Std	89	64	245,102	258,715		-	-	-	245,191	258,779
Standard	195,869	236,274	2,433,866	1,956,118	137,535	117,187	1	540	2,767,270	2,310,119
Chemical	-	-	-	-	46,118	60,701	3,189	2,268	49,307	62,969
Coarse	2,310,071	2,316,081	261,655	283,749	-	-	-	-	2,571,726	2,599,830
Granular	1,565,066	1,908,065	706,625	509,248	-	-	-	-	2,271,691	2,417,313
Soluble	347,028	350,702	115,556	110,104	104,437	89,328	106,106	84,016	673,127	634,150
TOTAL:	4,418,122	4,811,186	3,762,804	3,117,934	288,090	267,216	109,296	86,824	8,578,312	8,283,160

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1987/88 AND 1986/87

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1987/88	1986/87	1988	1987	1986	1985	1987/88	1986/87
MURIATE								
Special Standard	285,078	298,952	67,645	81,562	38,259	28,208	298,995	255,649
Standard	2,929,072	2,493,042	341,652	478,701	544,432	525,427	3,064,161	2,558,773
Chemical	82,331	78,489	10,682	11,781	7,432	7,907	83,430	74,140
Coarse	2,685,034	2,372,555	489,633	355,647	596,827	914,462	2,551,048	2,613,735
Granular	3,274,495	2,969,681	434,529	355,453	570,869	640,667	3,195,191	3,185,097
Soluble	660,350	660,041	91,067	140,245	138,330	149,719	709,528	658,126
Sulphates	244,989	221,659	31,805	55,907	88,307	84,264	271,279	254,059
TOTAL:	10,161,349	9,094,419	1,467,013	1,479,296	1,984,456	2,350,654	10,173,632	9,599,579

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY-JUNE	
	87/88	86/87	87/88	86/87	87/88	86/87	87/88	86/88	87/88	86/87
MURIATE										
Special Std	89	64	245,102	258,715	-	-	-	-	245,191	258,779
Standard	336,504	332,147	2,568,108	2,214,051	271,106	214,430	10,504/	4,301	3,186,222	2,764,929
Chemical	-	-	-	-	57,061	75,221	4,392	2,284	61,453	77,505
Coarse	2,447,958	2,407,611	283,064	319,894	-	-	-	-	2,731,022	2,727,505
Granular	1,965,100	2,242,501	971,782	735,749	-	-	-	-	2,936,882	2,978,250
Soluble	385,191	365,132	119,420	113,052	115,328	102,011	106,216	84,088	726,155	664,283
Sulphates	149,729	139,002	110,303	96,099	7,819	4,886	156	99	268,007	240,086
TOTAL:	5,284,571	5,486,457	4,297,779	3,737,560	451,314	396,548	121,268	90,772	10,154,932	9,711,337

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

FERTILIZER YEAR POTASH REPORT SUMMARY

(Short Tons K2O)

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1987/88	'86/87	Change	1987/88	'86/87	Change	1987/88	'86/87	Change
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	8,641,562	7,750,866	11.5%	1,519,787	1,343,553	13.1%	10,161,349	9,094,419	11.7%
(-) Ending Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(=) Total Disappearance	8,594,318	8,181,424	5.0%	1,579,314	1,418,155	11.4%	10,173,632	9,599,579	6.0%
(-) Exports	3,872,100	3,204,758	20.8%	546,947	623,574	-12.3%	4,419,047	3,828,332	15.4%
(=) Disappearance-Canada & United States	4,722,218	4,976,666	-5.1%	1,032,367	794,581	29.9%	5,754,585	5,771,247	- .3%

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K20)

PR 0788
September 6, 1988

JULY

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	472,034	349,300	35.1%	119,251	96,315	23.8%	591,285	445,615	32.7%
(-) Ending Inventory	1,228,624	1,013,637	21.2%	177,319	220,725	-19.7%	1,405,943	1,234,362	13.9%
(=) Total Disappearance	550,330	595,339	-7.6%	102,025	95,210	7.2%	652,355	690,549	-5.5%
(-) Exports	322,962	286,768	12.6%	53,252	58,705	-9.3%	376,214	345,473	8.9%
(=) Disappearance-Canada & United States	227,368	308,571	-26.3%	48,773	36,505	33.6%	276,141	345,076	-20.0%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS

(000's Short Tons K20)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406											
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JULY 1988

	PRODUCTION		ENDING INVENTORY July 31				DISAPPEARANCE	
	1988 JUL	1987	MINE SITE	OFFSITE	1988	1987	1988 JUL	1987
MURIATE								
Special Standard	11,253	4,839	27,361	7,514	34,875	41,342	44,023	45,059
Standard	188,216	96,536	175,006	158,576	333,582	389,008	196,286	186,229
Chemical	6,604	815	7,229	3,600	10,829	7,301	6,457	5,385
Coarse	150,687	108,213	135,787	360,540	496,327	275,539	143,993	188,321
Granular	177,429	195,681	196,965	199,690	396,655	345,811	215,303	205,323
Soluble	41,443	21,408	41,963	52,608	94,571	118,134	37,939	43,519
Sulphates	15,653	18,123	25,322	13,782	39,104	57,227	8,354	16,803
TOTAL:	591,285	445,615	609,633	796,310	1,405,943	1,234,362	652,355	690,639

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JULY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988 JUL	1987	1988 JUL	1987	1988 JUL	1987	1988 JUL	1987	1988	1987
MURIATE										
Special Std	13	-	25,923	20,275	-	-	-	-	25,936	20,275
Standard	9,663	11,955	183,625	153,876	19,825	20,743	513	7,782	213,626	194,356
Chemical	-	-	-	-	5,445	4,774	12	339	5,457	5,113
Coarse	132,178	101,021	36,962	44,857	-	-	-	-	169,140	145,878
Granular	87,034	63,985	95,132	100,938	-	-	-	-	182,166	164,923
Soluble	12,123	9,616	13,796	8,288	7,944	6,186	10,086	2,912	43,949	27,002
Sulphates	5,722	7,849	10,165	6,206	483	302	-	-	16,370	14,357
TOTAL:	246,733	194,426	365,603	334,440	33,697	32,005	10,611	11,033	656,644	571,904

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K20)

JULY 1988

	PRODUCTION		ENDING INVENTORY July 31				DISAPPEARANCE	
	1988 JUL	1987	MINE SITE	OFFSITE	1988	1987	1988 JUL	1987
MURIATE								
Special Standard	11,253	4,839	27,361	7,514	34,875	41,342	44,023	45,059
Standard	154,685	77,247	107,815	158,443	266,258	322,159	168,598	161,849
Chemical	5,897	58	6,614	3,600	10,214	6,981	5,585	4,181
Coarse	135,702	96,943	120,524	360,419	480,943	265,187	138,307	176,749
Granular	127,454	150,626	146,257	199,626	345,883	260,729	158,140	165,807
Soluble	37,043	19,587	37,843	52,608	90,451	117,239	35,677	41,784
TOTAL:	472,034	349,300	446,414	782,210	1,228,624	1,013,637	550,330	595,429

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY	
	1988 JUL	1987	1988 JUL	1987	1988 JUL	1987	1988 JUL	1987	1988	1987
MURIATE										
Special Std	13	-	25,923	20,275	-	-	-	-	25,936	20,275
Standard	5,080	5,723	171,239	143,952	9,979	12,160	-	-	186,298	161,835
Chemical	-	-	-	-	5,445	3,537	12	339	5,457	3,876
Coarse	126,543	98,088	36,962	35,559	-	-	-	-	163,505	133,647
Granular	59,136	57,140	65,108	75,443	-	-	-	-	124,244	132,583
Soluble	11,119	8,835	13,796	8,288	6,775	5,308	9,922	2,912	41,612	25,343
TOTAL:	201,891	169,786	313,028	283,517	22,199	21,005	9,934	3,251	547,052	477,559

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JULY 1988

	PRODUCTION		ENDING INVENTORY July 31				DISAPPEARANCE	
	1988 JUL	1987	MINE SITE	OFFSITE	1988	1987	1988 JUL	1987
MURIATE								
Standard	33,531	19,289	67,191	133	67,324	66,849	27,688	24,380
Chemical	707	757	615	-	615	320	872	1,204
Coarse	14,985	11,270	15,263	121	15,384	10,352	5,686	11,572
Granular	49,975	45,055	50,708	64	50,772	85,082	57,163	39,516
Soluble	4,400	1,821	4,120	-	4,120	895	2,262	1,735
Sulphates	15,653	18,123	25,322	13,782	39,104	57,227	8,354	16,803
TOTAL:	119,251	96,315	163,219	14,100	177,319	220,725	102,025	95,210

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JULY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1988 JUL	1987	1988 JUL	1987	1988 JUL	1987	1988 JUL	1987	1988	1987
MURIATE										
Standard	4,583	6,232	12,386	9,924	9,846	8,583	513	7,782	27,328	32,521
Chemical	-	-	-	-	-	1,237	-	-	0	1,237
Coarse	5,635	2,933	-	9,298	-	-	-	-	5,635	12,231
Granular	27,898	6,845	30,024	25,495	-	-	-	-	57,922	32,340
Soluble	1,004	781	-	-	1,169	878	164	-	2,337	1,659
Sulphates	5,722	7,849	10,165	6,206	483	302	-	-	16,370	14,357
TOTAL:	44,842	24,640	52,575	50,923	11,498	11,000	677	7,782	109,592	94,345

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0788
September 30, 1988

AUGUST

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1988	1987	Change %	1988	1987	Change %	1988	1987	Change %
Beginning Inventory	1,228,624	1,013,637	21.2%	177,319	220,725	-19.7%	1,405,943	1,234,362	13.9%
(+) Production	609,949	586,078	4.1%	127,542	103,661	23.0%	737,491	689,739	6.9%
(-) Ending Inventory	1,080,592	1,029,167	5.0%	180,249	180,441	- .1%	1,260,841	1,209,608	4.2%
(=) Total Disappearance	757,981	570,548	32.9%	124,612	143,945	-13.4%	882,593	714,493	23.5%
(-) Exports	342,072	253,561	34.9%	49,287	96,439	-48.9%	391,359	350,000	11.8%
(=) Disappearance-Canada & United States	415,909	316,987	31.2%	75,325	47,506	58.6%	491,234	364,493	34.8%

TWO MONTHS (JULY - AUGUST) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1988/89	'87/88	Change %	1988/89	'87/88	Change %	1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	1,081,983	935,378	15.7%	246,793	199,976	23.4%	1,328,776	1,135,354	17.0%
(-) Ending Inventory	1,080,592	1,029,167	5.0%	180,249	180,441	- .1%	1,260,841	1,209,608	4.2%
(=) Total Disappearance	1,308,311	1,165,887	12.2%	226,637	239,155	-5.2%	1,534,948	1,405,042	9.2%
(-) Exports	665,034	540,329	23.1%	102,539	155,144	-33.9%	767,573	695,473	10.4%
(=) Disappearance-Canada & United States	643,277	625,558	2.8%	124,098	84,011	47.7%	767,375	709,569	8.1%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261										
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

AUGUST 1988

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1988 AUG	1987	MINE SITE	OFFSITE	1988	1987	1988 AUG	1987
MURIATE								
Special Standard	13,659	21,414	26,445	18,805	45,250	48,050	3,284	14,706
Standard	222,948	177,187	150,066	163,585	313,651	381,810	242,879	182,425
Chemical	4,374	6,302	2,668	4,017	6,685	7,590	8,518	6,013
Coarse	185,702	191,902	86,594	340,965	427,559	254,745	254,470	212,696
Granular	241,303	240,042	137,285	191,849	329,134	332,670	308,824	252,955
Soluble	48,618	40,912	35,268	55,343	90,611	142,037	52,578	17,009
Sulphates	20,887	11,980	30,945	17,006	47,951	42,706	12,040	28,689
TOTAL:	737,491	689,739	469,271	791,570	1,260,841	1,209,608	882,593	714,493

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1988 AUG	1987	1988 AUG	1987	1988 AUG	1987	1988 AUG	1987	1988	1987
MURIATE										
Special Std	-	15	9,242	5,669	-	-	-	-	9,242	5,684
Standard	18,019	20,836	203,327	167,660	21,913	17,226	434	290	243,693	206,012
Chemical	-	-	-	-	7,605	5,300	162	616	7,767	5,916
Coarse	205,919	231,963	32,773	20,592	-	-	-	-	238,692	252,555
Granular	167,649	133,436	130,602	125,833	-	-	-	-	298,251	259,269
Soluble	27,270	18,428	8,806	9,895	9,279	7,463	2,461	-	47,816	35,786
Sulphates	8,632	4,555	3,552	19,445	765	652	-	-	12,949	24,652
TOTAL:	427,489	409,233	388,302	349,094	39,562	30,641	3,057	906	858,410	789,874

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

AUGUST 1988

	PRODUCTION			ENDING INVENTORY August 31				DISAPPEARANCE		
	1988	AUG	1987	MINE SITE	OFFSITE	1988	1987	1988	AUG	1987
MURIATE										
Special Standard	13,659		21,414	26,445	18,805	45,250	48,050	3,284		14,706
Standard	190,682		145,807	83,219	163,536	246,755	318,026	210,185		149,940
Chemical	3,271		4,681	1,782	4,017	5,799	6,348	7,686		5,314
Coarse	170,244		179,951	67,083	340,800	407,883	241,062	243,304		204,076
Granular	187,556		194,551	98,905	191,524	290,429	274,503	243,010		180,777
Soluble	44,537		39,674	29,133	55,343	84,476	141,178	50,512		15,735
TOTAL:	609,949		586,078	306,567	774,025	1,080,592	1,029,167	757,981		570,548

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES AUGUST	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS				
	1988	AUG	1987	1988	AUG	1987	1988	AUG	1987	1988	AUG	1987	1988	1987
MURIATE														
Special Std	-		15	9,242		5,669	-		-	-		-	9,242	5,684
Standard	9,497		15,761	191,838		153,978	11,054		6,603	-12		-	212,377	176,342
Chemical	-		-	-		-	6,771		4,898	162		338	6,933	5,236
Coarse	200,613		223,660	27,266		19,203	-		-	-		-	227,879	242,863
Granular	127,154		114,688	102,362		64,478	-		-	-		-	229,516	179,166
Soluble	25,968		17,782	8,753		9,895	8,566		6,741	2,461		-	45,748	34,418
TOTAL:	363,232		371,906	339,461		253,223	26,391		18,242	2,611		338	731,695	643,709

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

AUGUST 1988

	PRODUCTION			ENDING INVENTORY August 31				DISAPPEARANCE	
	1988 AUG	1987	MINE SITE	OFFSITE	1988	1987	1988 AUG	1987
MURIATE								
Standard	32,266	31,380	66,847	49	66,896	63,784	32,694	32,485
Chemical	1,103	1,621	886	-	886	1,242	832	699
Coarse	15,458	11,951	19,511	165	19,676	13,683	11,166	8,620
Granular	53,747	45,491	38,380	325	38,705	58,167	65,814	72,178
Soluble	4,081	1,238	6,135	-	6,135	859	2,066	1,274
Sulphates	20,887	11,980	30,945	17,006	47,951	42,706	12,040	28,689
TOTAL:	127,542	103,661	162,704	17,545	180,249	180,441	124,612	143,945

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1988 AUG	1987	1988 AUG	1987	1988 AUG	1987	1988 AUG	1987	1988	1987
MURIATE										
Standard	8,522	5,075	11,489	13,682	10,859	10,623	446	290	31,316	29,670
Chemical	-	-	-	-	834	402	-	278	834	680
Coarse	5,306	8,303	5,507	1,389	-	-	-	-	10,813	9,692
Granular	40,495	18,748	28,240	61,355	-	-	-	-	68,735	80,103
Soluble	1,302	646	53	-	713	722	-	-	2,068	1,368
Sulphates	8,632	4,555	3,552	19,445	765	652	-	-	12,949	24,652
TOTAL:	64,257	37,327	48,841	95,871	13,171	12,399	446	568	126,715	146,165